avenir telecom - talking Shop

ts sep 07

Sony Ericsson
W880i
Walkman®
phone

Updated
7 September

vodafone T··Mobile orange 3 O2

IN YOUR FAVOUR AVENIR TELECOM

The WALKMAN® logo and symbol are registered trademarks of Sony Corporation

your contacts

IN YOUR FAVOUR AVENIR TELECOM

Avenir Telecom, Avenir House, Studio Way, Borehamwood WD6 5NN

Switchboard	**020 8731 4400**
Credit Checking	**020 8731 4401**
Connections	**020 8731 4402**
Porting	**020 8731 4403**
Re-signs	**020 8731 4404**
Client Services Fax	**020 8731 4080**
clientservices@avenir-telecom.co.uk	
Accounts	**020 8731 4480**
Commissions Team	**020 8731 4444**
Warehouse/Deliveries	**020 8731 4471**
Returns and Repairs	**020 8731 4470**

Does this document help you? What do you need to help you sell more effectively? If you have any feedback relating to this, or other Avenir marketing communications please email Jake Carby - jake@avenir-telecom.co.uk

Stock Orders

All stock orders are to be taken by your respective Trade Sales executive or to be faxed to 020 8731 4464.

Carriage / Charges (ex VAT)

	Package	Parcel
Next day	£6.00	£7.00
Next day before 12	£7.00	£8.00
Next day Saturday	£15.00	£16.00
Northern Ireland	£12.50	£13.50

Standard postage charge £4.95

Point of Sale Orders and Charges

All point of sale orders must be processed via the Avenir Telecom website: www.avenir-telecom.co.uk

There is a £10 charge for POS dispatches under 25 lines. For orders over 25 lines we will confirm costings with you before proceeding.

Express Contract Service

Sole orders of contracts / service agreements will be delivered within two working days free of charge.

Avenir Telecom's website enables you to process orders of POS, view the current edition of Talking Shop and access the month's 'What's New'. www.avenir-telecom.co.uk

Business Development Manager	Trade Sales Executive	Dealer Account
Cliff Woollard 07775 908 225 cliff@avenir-telecom.co.uk	Simon Pilley Tel 020 8731 4458 simonpilley@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Colin Herbert 07776 255 655 colinherbert@avenir-telecom.co.uk	Nilesh Makwana Tel 020 8731 4462 nilesh@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Edith Rose 07775 908 228 edithrose@avenir-telecom.co.uk	Shakir Agada 020 8731 4454 shakir@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Jon Dailey 07966 386 650 jondailey@avenir-telecom.co.uk	Adam Sicheri 020 8731 4461 adam@avenir-telecom.co.uk	Natalie Patel Tel 020 8731 4484 natalie@avenir-telecom.co.uk
Helen Carville 07771 526 526 helencarville@avenir-telecom.co.uk	Avish Iserbelas Tel 020 8731 4456 avish@avenir-telecom.co.uk	Natalie Patel Tel 020 8731 4484 natalie@avenir-telecom.co.uk
Carl Munn 07766 338 895 carlmunn@avenir-telecom.co.uk	Adam Sicheri Tel 020 8731 4461 adam@avenir-telecom.co.uk	Natalie Patel Tel 020 8731 4484 natalie@avenir-telecom.co.uk
Nathan Mitchell 07775 500 085 nathan.mitchell@avenir-telecom.co.uk	Lucy Deol Tel 020 8731 4459 lukjinder@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Barry Quinn 07775 908 224 barryquinn@avenir-telecom.co.uk	Lucy Deol Tel 020 8731 4459 lukjinder@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Northern Ireland Colin Herbert 07776 255 655 colinherbert@avenir-telecom.co.uk	Michael Cooper Tel 020 8731 4455 Michaelcooper@avenir-telecom.co.uk	Eric Mustafa Tel 020 8731 4481 ericm@avenir-telecom.co.uk
Carl Munn 07766 338 895 carlmunn@avenir-telecom.co.uk	Michael Cooper Tel 020 8731 4455 Michaelcooper@avenir-telecom.co.uk	Natalie Patel Tel 020 8731 4484 natalie@avenir-telecom.co.uk

Key Account Executives
Avish Iserbelas - Tel 020 8731 4456 - avish@avenir-telecom.co.uk
Simon Pilley - Tel 020 8731 4458 - simonpilley@avenir-telecom.co.uk

Head of Sales
Anthony Serlin
Tel 020 8731 4451
anthonyserlin@avenir-telecom.co.uk

National Sales Manager
Sue Baldry
Mob 07775 908226
suebaldry@avenir-telecom.co.uk

Marketing Manager
Rosie Mateo
Tel 020 8731 4412

Marketing Executive
Jake Carby
Tel 020 8731 4427
jake@avenir-telecom.co.uk

Tiffany Thompson
Tel 020 8731 4449
tiffany@avenir-telecom.co.uk

New Business Enquires
Tel 020 8731 4460

New Business Co-Ordinator
Petra Warner
Tel 020 8731 4432
Fax 020 8731 4416

Commission Queries
John Halsey
Tel 020 8731 4495
queries@avenir-telecom.co.uk

Commissions Contacts
Orange - Liz - 020 8731 4446
T-Mobile - 020 8731 4444
O2 - Edward - 020 8731 4442
Vodafone - Alison - 020 8731 4447
3 - Mary - 020 8731 4448

Printed by Avenir Telecom for approved trade dealers only, all prices plus VAT. E&O.E. In ordering product or connecting product via Avenir Telecom it shall be deemed that you understand our terms and conditions and agree to be bound by them. Full terms and conditions available on request. Avenir Telecom are a member of the FCS Crime Prevention Scheme and by doing business with Avenir Telecom you adhere to its rules available from FCS on 020-8778-3060. All prices and figures correct at time of going to press.

welcome

ts sep07

Letter from Tanny Price

August has been a successful month for Avenir and there is plenty of activity planned for September, including our glamourous Keys to Success incentive event and several exciting product ranges to add to Avenir's portfolio.

Firstly, our congratulations go to Christine Niven from BM Communications, who is the winner of our Work Smarter incentive in association with Orange. Christine will visit London's famous Savile Row and receive a made to measure, hand-cut suit. Thanks to all those who took part in this popular incentive and keep making those quality b2b connections.

Our Keys to Success incentive with Vodafone closed in mid August and we received a huge number of responses, so thank you to all those who took part. The spectacular Keys to Success event will be held at the Tower of London, where guests will be treated to a champagne reception on arrival, lavish dinner, entertainment and a viewing of the crown jewels before the winners of our three amazing prizes will be revealed. Winners will be given keys allocated to a safe in their category. Three of the keys will be genuine and will open each of the safes containing three fantastic prizes worth up to £10,000, including a once in a lifetime safari trip, luxury five star hotel break and the chance to drive the car of your dreams.

Finally, I am pleased to announce Avenir's new relationship with Iqua. We now stock Iqua's full range of stylish accessories, from personal wireless headsets to Bluetooth portable hands-free devices. Avenir also stocks the growing range of Parrot products at highly competitive prices. The enhanced Eleksen Bluetooth fabric keyboard is now available and compatible with most Bluetooth smart phones and PDA devices.

I wish you all a successful month.

Regards,

Contents

vodafone

- Vodafone Update 18
- Vodafone Consumer Price Plan Commissions 19
- Vodafone Business Commissions 20
- Vodafone Business Price Plans 21
- Vodafone Data Plans and Re-signs 22

O2

- O2 Update 24
- O2 Consumer Commissions and Price Plans 25
- Business Commissions, Price Plans & re-signs 26

T-Mobile

- T Mobile Update 27
- T Mobile Handsets 28
- T Mobile Commissions 29
- T Mobile Price Plans 31
- T Mobile Re-sign Commissions 32

orange

- Orange Update 34
- Orange Handsets 35
- Orange Consumer Commissions and Price Plans 36
- Orange Business Price Plan Commissions 38
- Orange Business Price Plans 39
- Orange Re-sign Commissions 40

3

- 3 Update 42
- 3 Consumer Commissions 43
- 3 Business Commissions 44
- 3 Price Plans and Services 45
- 3 Consumer Re-sign Commissions 46
- 3 Business Re-sign Commissions 47

Dealer Returns Policy and Procedure 48
Commission Reclaims - Contract Connections 50

Printed by Avenir Telecom UK for approved trade clients only, all prices plus VAT. E&O.E.

BEST DISTRIBUTOR Mobile Business

mobile news Awards 2007 Winner

MOBILE AWARDS

Talking Shop at a Glance

What's new in this month's Talking Shop

vodafone

- New Small Business price plan enhancements
- Enhanced Anytime price plans with additional value to end users
- New BlackBerry Curve 8310 launches 3rd September
- New Mobile Broadband 7.2 devices available
- Mobile Broadband plans now available
- Small Business plan extra 25% minutes offer continues
- Sharetime Plus with 15% discount for 24 month customers

O2

- 24 month consumer price plans now available to complement existing 12 & 18 month options
- Earn extra commission when selling 24 month converged connections
- Best for Business (B4B) price plans with increased value on 24 / 36 month contracts
- Group Shared Data bundles

T-Mobile

- New Mobile TV from T-Mobile
- Win big continues in September
- New roaming rates and zones
- Flext price plan changes effective from 15 August 2007
- Web n walk commissions reduced
- SIM free USB modem available for existing web n walk customers
- Windows Mobile 6 on MDA devices
- New handsets due in stock plus price reductions
- 5 free music downloads offer ends 31st August 2007

orange™

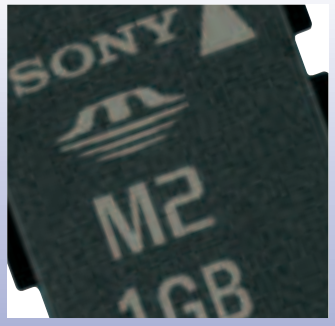
- Popular Unlimited offer on 18 month Animal plans re-introduced
- New Roaming refresh for consumer and business customers
- Business price plans with extra value offer on 18, 24 and 36 contract terms
- BlackBerry BIS for business customers

3

- New Mobile Broadband launches on 6th September 2007
- New 3 USB Modem proposition
- 50% extra minutes on Business 600 and Business 900 plans for life of contract
- 'For life' offers from 3 continue
- Half price line rental promotion continues on selected price plans and handsets
- 'Windows Live Messenger' free to all 3 customers
- Free Yahoo IM available 1st August and subject to fair usage policy

Colour Key:
Blue indicates new/changed offer. Black indicates offers continued. Red indicates offers withdrawn.

AVENIR TELECOM



2 Bluetooth Headsets
3 In-Car Solutions
4 Parrot
5 TomTom/Extras
6 iqua
7 Bluetooth Fabric Keyboard
8 Sitecom products
9 HP Products

Eleksen

Keyboard

New Bluetooth Fabric Keyboard

Small, Light and Powerful

" A New Dimension in Mobility"

Stay in touch with your friends all day with Instant Messenger®, Hotmail® and Push email

Windows Mobile®

www.imate.com

Stay in touch with Instant Messenger | Hotmail® | Push email | Touch Screen | Media Player® 10 Mobile® with Stereo Speakers | High speed processor | Microsoft® Office (Outlook®, Word, Excel® and PowerPoint® Mobile)

i-mate™

for Business, for Pleasure, for Life

Bluetooth Headsets

AVENIR TELECOM

High penalties for drivers talking on handheld phones!

New penalties are in place, offenders will face three penalty points and a £60 fine. Don't delay sell a bluetooth headset today!

Sony Ericsson HBH IV835

- 10g
- 3.5 hours
- 160 hours

Motorola H350

- 24g
- 10 hours
- 200 hours

Nokia BH-202

- 19g
- 10 hours
- 200 hours

Jabra BT-125

- 17g
- 8 hours
- 170 hours

ANYCOM ARIS-21

- 21g
- 7.5 hours
- 150 hours

low cost
call trade sales now for price

Jabra BT-250v

- 23g
- 7 hours
- 240 hours

This is just a small selection of Bluetooth headsets we offer, to discuss your requirements further please call the Trade Sales Team on 020 8731 4460

AVENIR TELECOM

TOP EASY INSTALL PRODUCTS

Available in black and white

LGHFB300B / LGHFB300W

LG HFB 300

- Small and versatile
- 600 hours standby and 8 hours talktime
- Bluetooth version 1.2

MOVONMK20

Movon MK20

- Full duplex conversation
- Includes home and car chargers
- Flip down LCD screen with caller display

MCC250CK

ANYCOM HCC-250

- Attractive design
- 14 Hours Talk Time / Standby 15 days
- A2DP profile enhances audio quality
- Easy to set up and to use

PARROTMINK

Parrot MINIKIT

- High-definition 2W speaker
- Latest generation DSP-2 processor
- Up to 10 hours talktime
- Standby time: up to 10 days

We offer a comprehensive range of OEM car kits and cradles ranging from simple plug-in solutions to fully installed car kits.

Please call the Trade Sales Team on 020 8731 4460 for further information on the accessories available.

To order contact the Trade Sales Team on 020 8731 4460

AVENIR TELECOM

New product

Parrot MK6100 Car Kit

Bluetooth hands-free car kit with OLED screen and audio streaming capability. The Parrot MK6100 features a double built-in microphone and noise reduction software that significantly reduces the surrounding background noises. Text To Speech is a unique feature. To call a contact, simply press one button and the Parrot MK6100 speaks the names and surnames in your phonebook out loud through the car's speakers. It also receives and plays any music files sent from a Bluetooth Stereo (A2DP) source.

New product

Parrot 3400 LS-GPS Car Kit

Bluetooth hands-free car kit with colour display. This device features:

- embedded voice recognition software enabling users to concentrate on the road
- automatically synchronizes its phone book with the mobile phone data (contact names and phone numbers).
- double built-in microphone and software that significantly reduces the surrounding noises: only voice is transmitted

New product

Parrot PARTY

Light weight and robust, the Parrot Party will follow you whenever, wherever. With an embedded rechargeable battery, users can enjoy up to 4 hours of music. The Parrot Party decodes and plays all music files streamed via Bluetooth, whether in MP3 or other formats.

PBLCK3200

Parrot CK3200 LS-COLOR

- Voice recognition of up to 150 names
- Colour caller photo display
- Address phonebook synchronisation

PBLCK3000

Parrot CK3000 Evolution

- Uses car sound system as a receiver
- Car's speakers transmit the conversation with perfect quality of sound, regardless of the driving conditions

Top seller

PCK3100DLC

Parrot CK3100 Black Edition Car Kit

- Wireless connection enables calls to be made, without ever touching the phone
- Can be installed in any vehicle

Parrot

To order contact the Trade Sales Team on 020 8731 4460

tomtom®

TomTom RIDER

- Touch screen, even works with gloves
- Hands-free calling
- Door-to-door planning

TomTom MOBILE 6

- For use with PDA/Handheld devices
- Bluetooth/GPS receiver
- Full UK mapping software

TomTom One v.3

- 3.5 inch touchscreen
- Easy access traffic info: optional Traffic Receiver for congestion updates
- Smart extras: safety cams, POIs, maps, voices, cases, & more

TomTom GO 520 (UK & Ireland Maps)

- Speech recognition for address input
- Large 4.3 inch screen
- Hands free car kit via Bluetooth
- Record your own navigation voice

TomTom GO 720 (Western European Maps)

- Speech recognition for address input
- Large 4.3inch screen
- Hands free car kit via Bluetooth
- Record your own navigation voice

Memory Cards

Do your customers realise they can listen to their favourite tunes, view pictures and use instant video clips using their phone **with a memory card?**

We can supply you with:

- MMC, MMC Plus, MMC Mobile, RS-MMC, SD, Mini SD, Micro SD, Compact Flash, Sony Duo Pro, Sony M2

	photos	or	music	or	videos
256MB	835 photos		91 songs		1201 videos
512MB	1670 photos		182 songs		2403 videos
1GB	3261 photos		357 songs		4694 videos
2GB*	6371 photos		708 songs		9482 videos

The table to the left is intended as a guide and can vary according to the quality of image/audio selected, but has been based on a 2MP camera. Video - please note that the video files are based on a 30 second file at a resolution of 176px x 144px *2Gb only available in Mini SD size, not M2, MicroSD or MMC Mobile.

Micro SD

for use with the Samsung D900

Mini SD

for use with some of the latest Nokia handsets

Sony M2

for use with the Sony Ericsson K800i

We can provide accessories for all of your needs. These include in car chargers, mains chargers, personal handsfree, data cables and spare batteries for a wide variety of phones and manufacturers.

Please call Trade Sales for information on the extensive range of accessories available.

To order contact the Trade Sales Team on 020 8731 4460

AVENIR TELECOM

Iqua - Vizor (PHF-602)

- Weight: ~160 g
- Size: 135 x 94 x 22 mm
- Talktime: Up to 20h, standby time: Up to 500h
- Bluetooth 2.0
- Mini USB connector for charging and SW update
- Answer/end/reject call, last number redial, voice dial, call waiting
- Volume control, mute
- Fast dial (number picked up from incoming call)
- Auto reconnect, pairing/memory erase

Unique selling propositions
- Adjustable UI panel and seamless design
- Does not interfere with sun visor usage
- Safe driving with good usability
- Up to 20h talk time
- Advanced fast call function to save and dial your favourite number

Available in grey and black

Iqua Mini UFO

- Dimensions: 98.6mm (L) x 98mm (W) x 27.5mm (H)
- Weight: 77g (include battery)
- Talktime 10h, standby time 450h
- Internal lithium battery
- Bluetooth 1.2, Class II

Sales package contains:
mini UFO, car charger, sun visor clip, user guide

Iqua Basic 3 (BHS-333) Bluetooth wireless headset

- Model: BHS-333
- Size: 48 (L) x 19 (W) x 13 (H) mm
- Weight: 10 g
- Talktime: Up to 6 h, standby time: Up to 150 h
- Battery type: Rechargeable battery with 2.0mm connector
- Bluetooth 2.0
- Handsfree 1.5 and Headset 1.1
- Answer/end/reject call
- Last number redial
- Voice dial
- Automatic reconnection at power on and disconnect at power off

Unique selling propositions
- Weighs only 10g
- Good value for money
- Easy to use interface
- Comfortable to wear in either ear

Sales package contains:
Headset, wall charger, 2 earplugs, user guide, additional earhook

To order contact the Trade Sales Team on 020 8731 4460

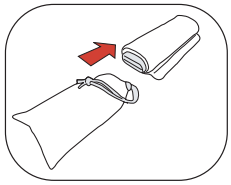
iqua
Communicate in style

Bluetooth Fabric Keyboard

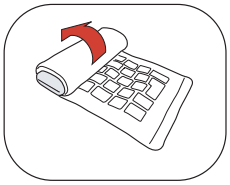
Coming this September

Contact Trade Sales to order in advance

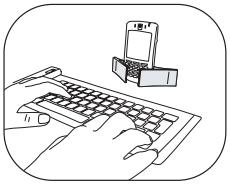
AVENIR TELECOM



Store in pouch



Unroll for use



Use stand

Improved functionality, improved price, capture more smart phone accessory revenue.

Ultra portable Bluetooth keyboard for business

A flexible full size keyboard, the ElekTex® wireless fabric keyboard is an indispensable tool for busy professionals on the road. Its lightweight design and easy portability mean that users can roll it up, put it in their pocket or briefcase and take it everywhere they go. It increases productivity by enabling quick and easy entry, control and editing of vital information in all applications that can be accessed through a smartphone. Wherever users are when they need to communicate, the ultra portable Bluetooth keyboard helps them to stay connected and on top of their work.

For the frequent traveller with a smartphone, this keyboard is a must.

Standard features

- Full laptop size fabric keyboard 306mm x 114mm typing surface
- Uses Bluetooth technology through the Serial Port Profile on the device
- Supports a wide range of smartphones and wireless PDAs
- Rolls up to fit in a pocket for maximum portability
- Weighs less than 68g excluding batteries
- Battery life of 20 hours constant typing

Compatibility

The ElekTex wireless fabric keyboard comes with software drivers for the following operating systems:

- Palm (Garnet 5.4 and Palm 5.4.9) (e.g. Palm Treo 650, 700)
- Symbian Smartphone S60 (v2.0, 2.1, 3.0) (e.g. Nokia N73, N80, N95, E61)
- Symbian Smartphone UIQ (v2.0, 2.1) (e.g. Sony Ericsson P900, P910)
- RIM BlackBerry (e.g. BlackBerry 8100 Pearl, 8800)
- Microsoft Windows Mobile 2003 Smartphone / Pocket PC / PDA
- Microsoft Windows Mobile 5 Smartphone / Pocket PC / PDA (e.g. Palm Treo 750)

Please check **www.support.eleksen.com** for an updated listing of compatible devices

Contact Trade Sales for latest price, further information and to place orders 020 8731 4460

SITECOM
EXPANDING POSSIBILITIES

AVENIR TELECOM

CN-512 Bluetooth® 2.0 USB-adapter

This Chat Pack guarantees uninterrupted online chatting! Connect the webcam and headset to your PC or laptop, and you have all the tools you need for audio-visual contact any where in the world. The webcam can be easily attached to your laptop or TFT screen and because the headset has its own built-in microphone, you're all set.

10m range

CN-512 Bluetooth® 2.0 USB-adapter

Create a wireless connection between your PC/Notebook and Bluetooth® devices

- Range 10m
- Bluetooth® 2.0 compatible (up to 3 Mbps transfer speed)

MD-009

Mini Card Reader

100m range

CN-521 Bluetooth® 2.0 USB-adapter

Create a wireless connection between your PC/Notebook and Bluetooth® devices

- Range 100m
- Bluetooth® 2.0 compatible (up to 3 Mbps transfer speed)

MD-010

Sim Card Reader

To order contact the Trade Sales Team on 020 8731 4460

Avenir can supply you with the latest HP award winning iPAQ devices

iPAQ 514 - £160.00

Take your office with you on the road with built in productivity applications and office functionality on this brand new Windows Mobile 6 device. It sets a new bench mark when it comes to talk time on a windows mobile device - featuring 6.5 hours of talk time and 240 hours standby! The device also features a unique voice commander facility allowing you to reply to emails with a voice message and control various functions. Many phones these days include WLAN, which of course this does, but HP has also optimised it for VoIP over your WLAN and company's iP-PBX phone system enabling you to save those voice minutes for when you're out of the office.

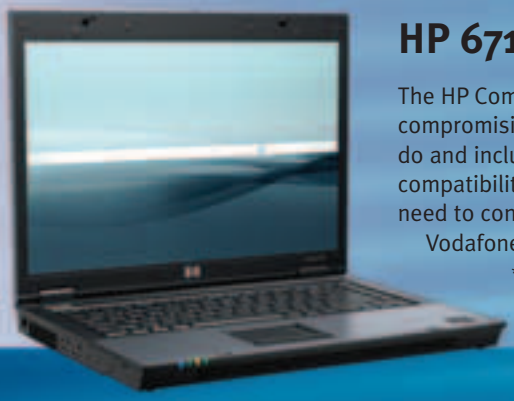
iPAQ 6815 - £260.00

Never miss an email, always be connected, stay in touch and respond faster with an HP iPAQ 6815. Its packed with as much memory as an elephant but with the form factor of a gazelle. It's fast, has a long battery life and integrated camera. Its great for Internet surfing and browsing when travelling or away on business trips. And as its Windows Mobile 5 its ready for FREE MS push email for all you MS Exchange users, but even if you aren't yet on Exchange mobile email is a reality and your vital attachments are only a click away. You can play your music and even movies on this amazing all in one pocket wonder!

iPAQ 6910/6915 - £300.00* / £325.00**

The HP iPAQ6910/6915 Mobile Messenger provides all the essentials to keep your business running when you are away from the office: phone, e-mail, and more secure access to business-critical information. At the same time, let your HP iPAQ keep life fun using GPS Navigation^, the HP Photosmart Camera, and Microsoft Windows Media Player 10 Mobile to enjoy your digital music and videos.

^UK maps optional extra. Device has integrated GPS receiver and UK maps available at additional cost. *Vodafone configured only.
**Please specify when ordering whether you require a generic or o2 configured handset. NB. All prices are trade prices.



HP 6710b Notebook with Vodafone HSDPA - £POA

The HP Compaq 6710b Notebook PC offers cost-effective business computing without compromising on connectivity or productivity. This thin and light notebook works just as hard as you do and includes the latest Intel® Core™2 Duo Processors, a range of mobile features, and compatibility with HP Universal Accessories. This notebook comes complete with everything that you need to connect - an HSDPA module capable of connecting at 7.2Mbps*, Vodafone SIM card and Vodafone connection manager.

*subject to network support

For device and HP accessory pricing or to process an order, please contact the Trade Sales Team on 020 8731 4460.

BlackBerry

What is the BlackBerry Internet Solution?

The BlackBerry internet mail service is aimed at small to medium-sized business customers, who do not have the infrastructure of an I.T department to manage full wireless email. Personal customers with internet based email accounts (such as Yahoo, Wannado or Googlemail) can also make use of the BlackBerry internet mail service.
Setup on the network-branded websites can be as simple as 3 to 5 clicks.
Some of the features of Blackberry internet mail include:

- The ability to integrate up to 10 existing email accounts (Pop3 Imap4 and Webmail)
- Wireless reconciliation of integrated email accounts; BlackBerry will mirror your multiple mailboxes
- Improved experience with enhanced attachment viewing
- A variety of messaging capabilities (email, text and also BlackBerry and Yahoo messaging)
- Auto signature management for individual email accounts
- Simplified web browser interface

Choose BlackBerry internet mail and you will have the experience of keeping in contact with friends & family, and manage all your email accounts...on one device!

What is the BlackBerry Enterprise solution?

The BlackBerry Enterprise Solution offers a complete wireless experience for medium to large size organisations. This is done by extending the existing messaging platform over a secure wireless network whilst at the same time, integrating other enterprise tools over the existing I.T infrastructure. BlackBerry Enterprise can be used to mobilise an entire workforce, as well as enabling access to corporate data to mobile users, with the essence of end to end security. The benefits of BlackBerry enterprise extend beyond the mobile professional:

For the user:

- Complete reconciliation of email account
- Complete wireless management of personal organiser applications (calendar, contacts, tasks and notes)
- Secure access to corporate data
- Access to internet and corporate intranet

For the I.T manager:

- Wireless activation denotes easy rollout to employees
- OTA (Over The Air) handheld policy management
- End to End security; BlackBerry uses 3Des/Aes to encrypt data
- Integration over existing infrastructure; BlackBerry enterprise will work with Exchange, GroupWise and Domino server

For the business:

- Cost effective; BlackBerry handhelds can be purchased at relatively low costs and with competitive service plans
- Increased productivity; Instant access to email and corporate data will allow your workforce responses to be imminent
- Reliability; Bar network issues, BlackBerry will continue to function efficiently and securely over the wireless network

Mobilising your workforce is a necessity and with BlackBerry, you can increase the productivity of your workforce by allowing each employee to respond to the most timely and accurate information available... Choose BlackBerry Enterprise!

BlackBerry Promotional Offers (The following promotions are on offer for a limited time only)

vodafone

Small BlackBerry Enterprise Server Free of charge (Trade price £560 ex VAT)

- Minimum 5 connections required
- Mandatory installation charge: self install @ £225 or Professional install @ £950
- £50 Extra commission payable to the first 5 connections only
- 1 seat on regional "Train the Trainer" (Applicable to professional install only)

O2

Full BlackBerry Enterprise Server free of charge (Trade price £2,500 ex VAT)

- 10 or more BlackBerry connections required
- Customer must sign 24 month agreement

BlackBerry Enterprise Server half price (£1250 ex VAT)

- 10 or more BlackBerry connections required
- Customer must sign 12 month agreement

BlackBerry Internet Solution (BIS) Devices

Device	Key Features	O2	vodafone	T-Mobile	orange
7130	Stylish handset design, Qwerty keyboard, Bluetooth Quad-band, powerful Intel XScale Processor	-	-	£55.00	£130.00
8100	Ultra slim design, SureType™, excellent battery life, Quad-band, 1.3MP camera, Bluetooth, Speaker phone	£210.00	£163.00	£180.00	£208.00
8300	Quad-band, full Qwerty keyboard, 2 megapixel camera, Trackball for convenient operation, Bluetooth, PDA processor	£220.00	^8310	-	-
8700	Qwerty keyboard, Quad-band, Slim stylish design, 64MB flash memory, Colour LCD screen, Bluetooth	-	£184.00	£185.00*	£161.00
8707	Qwerty keyboard, 3G, fast download of email and attachments, improved phone experience	£291.00	£242.00	-	-
8800	Qwerty keyboard, large screen, in-built GPS, Quad-band, multimedia features, micro SD expandable memory slot	£271.00	£252.00	£230.00	£250.00

* Corporate BlackBerry Only. ^8310 replaces 8300 on Vodafone (see page 18 for device details). 8310 trade price **£244.00**

BlackBerry

Vodafone BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Data allowance	Out of bundle	Commission
Internet Solution only (data only)	£15.75	6MB	£2.00	**£120.00**
Internet Solution 15*	£12.77	6MB	£2.00	**£50.00**
Internet Solution 10 **	£8.51	6MB	£2.00	**£50.00**
Internet Service SBC (18 month)^	£5.00	6MB	£2.00	**£50.00**
Internet Service^^	£10.00	6MB	£2.00	**£50.00**

* For Anytime plans with a line rental of £40 or less. ** For Anytime plans with a line rental of £40 or more. ^Only available as a Bolt On to Small Business price plans.
^^ Available on all other voice plans (excluding Anytime plans).

O2 BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Email allowance	Out of bundle	Commission	Convergence bonus^
O2 BIS Unlimited* (12 / 24 month)	£8.51	75MB~	£2.30	**£30.00 / £80.00**	**£50.00**
O2 BIS Unlimited** (12 / 24 month)	£12.77 / £8.51	75MB~	£2.30	**£30.00 / £80.00**	**£50.00**
O2 BIS Data Only**	£12.77	75MB~	£2.30	**£110.00**	n/a
O2 BIS Pay as you use***	n/a	-	£2.30	**£0.00**	n/a

* Available on B4B plans (excluding child handsets), Mobex and Consumer plans with a line rental of £30 or more. ** Available on Consumer plans with a line rental of £30 or less, B4B child handsets, OR as a stand alone plan. *** Available on all consumer plans, all standard B4B plans (including PAYU). Must be taken with a voice plan. Roaming available on the O2 BIS Unlimited options charged at additional £20 ex vat. ~Fair usage policy applies.
^Convergence bonus paid on voice and data connections only. For new connections only when taken with B4B shared voice plan.

Orange BIS Solution (all prices ex VAT unless stated)

There are two types of BIS plans on Orange, both include 25 free text messages per month:

- Data only plan (if used with another device for voice etc)
- Voice and data plan (and if customers are on Business plus 700 and above or Panther they'll pay less for this service)

Plan (ex VAT)	Monthly sub 12/18/24/36	Data allowance	Inclusive text	Out of bundle	Commission 12 mnth	18 mnth	24 mnth	36 mnth
Internet for BlackBerry^	£14/£10/£8/£8	6MB	25	£1.70 per MB	**£85.00**	**£60.00**	**£45.00**	**£55.00**
Internet talk for BlackBerry*	£10/£6/£5/£5	6MB	25	£1.70 per MB	**£50.00**	**£30.00**	**£30.00**	**£35.00**

^ Data only plans
* Internet talk for BlackBerry applies to all customers on consumer plans, Business Plus, Orange Momentum, Orange Venture and Orange Solo.

T-Mobile BIS Solution (all prices ex VAT unless stated)

Plan	Monthly sub	Email allowance	Browsing allowance	Out of bundle	Commission
BlackBerry Instant Email* (12 month)	£5.00	50MB^	-	0.85p	**£20.00**
BlackBerry Instant Email* (18 month)	£5.00	50MB^	-	0.85p	**£30.00**
BlackBerry Instant Email (24 month) 1-Plan only	£5.00	50MB^	-	0.85p	**£40.00**
BlackBerry Instant Email** (12 month)	£8.51	50MB^	3MB	£1.00	**£40.00**
BlackBerry Instant Email** (18 month)	£8.51	50MB^	3MB	£1.00	**£50.00**
BlackBerry Instant Email*** (24 month)	£8.51	50MB^	3MB	£1.00	**£60.00**
BlackBerry Instant Email (Data Only)	£14.47	50MB^	3MB	£1.00	**£114.48**

NB For voice and data connections you will receive the relevant BlackBerry commission in addition to the voice plan commissions.
*Available on Business 1-Plan, Relax + web'n'walk and Flext + web n walk (as minimum term contract). **Available on all 12/18 month voice plans excluding 1-Plan, Relax + web n walk and Flext + web'n'walk (as minimum term contract). ***Available on all 24 month voice plans excluding 1-Plan.
^ Fair usage policy applies.

BlackBerry

Vodafone BES Solution (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission
BlackBerry Enterprise Solution Bolt On	£28.00	6MB	**£75.00**
BlackBerry Enterprise Flat Rate Roaming Bolt On	£41.00	6MB	**£125.00**
BlackBerry Legacy Enterprise (12 months)	£36.00	6MB	**£95.00**
BlackBerry Legacy Enterprise Roaming (12 months)	£49.00	6MB	**£120.00**
BlackBerry Legacy Enterprise (24 months)	£36.00	6MB	**£125.00**
BlackBerry Legacy Enterprise Roaming (24 months)	£49.00	6MB	**£150.00**

Compatible with Sharetime, Business Caller, Commercial Caller and Company Caller.
Occasional roaming charge (ad-hoc) charged at £8.75 per MB.
NB. Legacy plans are not available with a voice plan, standard call charges pk 8.5p, off pk 4.2p, X-net pk 28.9p, X-net off pk 20.4p.

O2 BES Solution (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission* 12/24 month
BlackBerry Enterprise Solution - Data Only	£28.00	Unlimited email only	**£30.00**
BlackBerry Enterprise Solution - with voice^	£28.00	Unlimited email only	**£75.00/£150.00 + voice plan comm**

*Commission excludes £50 convergence bonus.
Data Only - No use of voice at all.
^ With voice - with any B4B plan and Mobex. Voice subscription will apply in addition to £28 BlackBerry subscription.
Roaming charges - £5 per day or £20 per month (3 month minimum term).

T-Mobile Corporate BlackBerry (all prices ex VAT unless stated)

Plan	Line rental	Data allowance	Commission
Corporate BlackBerry 12 month 1 - Plan	£10.00	50MB	**£30.00**
Corporate BlackBerry 18 month 1 - Plan	£10.00	50MB	**£45.00**
Corporate BlackBerry 24 month 1 - Plan	£10.00	50MB	**£60.00**

For T-Mobile BlackBerry (BES) data only options, please contact your Business Development Manager.

Latest BlackBerry Devices

8100 Pearl

8300

8700

8707

8800

For further information on the BES proposition please email dataenquiries@avenir-telecom.co.uk

BlackBerry Licence costs

All prices featured are subject to change, please contact your trade sales executive for latest pricing information

O2 - BlackBerry Licence costs (ex VAT)

	Trade price
BES Software	
BES 4.1.4 Microsoft Exchange (20 user)	£2,500.00
BES 4.1.4 Lotus Domino (20 user)	£2,500.00
BES 4.1.4 Group Wise (20 user)	£2,500.00
Unlock SBE BES to full BES	£2,000.00
BES Software - Trial	
BES 4.1.4 Microsoft Exchange (Trial - Existing Customer)	£99.00
BES 4.1.4 Microsoft Exchange (Trial - New Customer)	£0.00
BES 4.1.4 Lotus Domino (Trial - Existing Customer)	£99.00
BES 4.1.4 Lotus Domino (Trial - New Customer)	£0.00
BES 4.1.4 Group Wise(Trial - Existing Customer)	£99.00
BES 4.1.4 Group Wise (Trial - New Customer)	£0.00
Small BES Software	
4.1.4 SBE BES MSX (5 user)	£650.00
4.1.4 SBE BES Lotus (5 user)	£650.00
4.1.4 SBE BES Group Wise (5 user)	£650.00
BES Client Access Licences	
4.1.4 CAL 10 User Pack	£350.00
4.1.4 CAL 50 User Pack	£1,650.00
4.1.4 SBE CAL single	£59.00
4.1.4 SBE CAL 5 user pack	£249.00
BES Upgrades	
4.1.4 MSX 1 time upgrade	£470.00
4.1.4 Lotus 1 time upgrade	£470.00
4.1.4 Group Wise 1 time upgrade	£470.00

T-Mobile - BlackBerry Licence costs (ex VAT)

	Trade price	RRP
BlackBerry Enterprise Server - Software 15 - 2000 Users		
Microsoft Exchange BES 4.1 (1 user)	£1,375.00	£1,615.63
Microsoft Exchange BES 4.1 (20 user)	£1,895.00	£2,226.63
IBM Lotus Domino BES 4.1 (1 user)	£1,375.00	£1,615.63
IBM Lotus Domino BES 4.1 (20 user)	£1,895.00	£2,226.63
Novell GroupWise BES 4.1 (1 user)	£1,375.00	£1,615.63
Novell GroupWise BES 4.1 (20 user)	£1,895.00	£2,226.63
BES Client Access Licences		
BB Enterprise Server 4.1 CAL (1 user)	£50.00	£58.75
BB Enterprise Server 4.1 CAL (5 user)	£200.00	£235.00
BB Enterprise Server 4.1 CAL (10 user)	£330.00	£387.75
BB Enterprise Server 4.1 CAL (50 user)	£1,520.00	£1,786.00
Small Business Edition BES Software 1-15 Users		
SBE BB Enterprise Server 4.1 MS EXCH (5 user)	£495.00	£581.63
SBE BES 4.1 for IBM Lotus Domino (5 user)	£495.00	£581.63
SBE BES 4.1 for IBM Novel GroupWise (5 user)	£495.00	£581.63
SBE CALs also used on BES Express		
SBE BB Enterprise Server 4.1 CAL (1 user)	£50.00	£58.75
SBE BB Enterprise Server 4.1 CAL (5 user)	£200.00	£235.00
BES Upgrades		
SBE to full BES product upgrade	£1,375.00	£1,615.63
BES 4.1 Microsoft Exchange version upgrade	£465.00	£546.38
BES 4.1 IBM Lotus Domino version upgrade	£465.00	£546.38
BES 4.1 Novell GroupWise version upgrade	£465.00	£546.38

Vodafone - BlackBerry Licence costs (ex VAT)

	Trade price
BES Software	
BES Microsoft Exchange 4.1 (1 user)	£1,510.00
BES Microsoft Exchange 4.1 (20 user)	£2,050.00
BES Lotus Domino 4.1 (1 user)	£1,510.00
BES Lotus Domino 4.1 (20 user)	£2,050.00
BES GroupWise 4.1 (1 user)	£1,510.00
BES GroupWise 4.1 (20 user)	£2,050.00
BES Software - Small Business Edition (SBE)	
SBE BES Microsoft Exchange 4.1 (5 user)	£560.00
SBE BES Lotus Domino 4.1 (5 user)	£560.00
SBE BES GroupWise 4.1 (5 user)	£560.00
BES Software - Trial BES	
BES Microsoft Exchange 4.1 trial CD only	£7.00
BES Lotus Domino 4.1 trial CD only	£7.00
BES Group Wise 4.1 trial CD only	£7.00
BES 4.0 Client Access Licenses (CALs)*	
BlackBerry Enterprise Server 4.0 CAL (1 user)	£59.00
BlackBerry Enterprise Server 4.0 CAL (5 user)	£224.00
BlackBerry Enterprise Server 4.0 CAL (10 user)	£364.00
BlackBerry Enterprise Server 4.0 CAL (50 user)	£1,660.00
BlackBerry Enterprise Server 4.0 CAL (100 user)	£2,990.00
SBE BES 4.1 Client Access Licenses (CALs)^	
SBE BlackBerry Enterprise Server 4.1 CAL (1 user)	£59.00
SBE BlackBerry Enterprise Server 4.1 CAL (5 user)	£224.00
BES Software - SBE to FULL BES Software Upgrade	
SBE to full BES upgrade	£1,470.00
BES Software - BES Version Upgrades	
BES/SBE Microsoft Exchange 3.6/4.0 to 4.1	£510.00
BES Lotus Domino 2.2/4.0 upgrade to 4.1	£510.00
BES GroupWise 4.0 upgrade to 4.1	£510.00

***Work with both Microsoft Exchange, Lotus Domino and GroupWise - Version 2.2 / 3.6 / 4.0 / 4.1. ^Work with Microsoft Exchange 3.6 / 4.0 / 4.1, Lotus Domino and GroupWise 4.1. Only works with SBE.

Orange - BlackBerry Licence costs (ex VAT)

	Trade price
BES	
BES Exchange (full licence - 20 users) 4.1	£2,110.00
BES Domino (full licence - 20 users) 4.1	£2,110.00
BES Groupwise (full licence - 20 users) 4.1	£2,110.00
Single licence (all email platforms)	£45.00
10 pack licence (all email platforms)	£360.00
Small BES	
SBE BES 4.1 Microsoft exchange - 5 user	£810.00
SBE BES 4.1 IBM Lotus Domino - 5 user	£810.00
SBE BES 4.1 Novell Groupwise - 5 user	£810.00
SBE BlackBerry Enterprise CAL 4.1 - 1 user	£100.00
SBE BlackBerry Server CAL 4.1 - 5 user	£460.00
SBE to full BES product upgrade	£1,710.00
One time upgrade to BES v4.1 SW	
BES 4.1 IBM Lotus Domino 1 time upgrade	£480.00
BES 4.1 Microsoft Exchange 1 time upgrade	£480.00
BES 4.1 Novell Groupwise 1 time upgrade	£480.00

Data Card Solutions

AVENIR TELECOM

Access the internet, send receive emails, browse your corporate network... from any location

The requirement for real-time email and internet for the business minded individual has never been more desirable. The ability to connect to your corporate mail or browse the world wide web no longer depends on returning to the office, finding a suitable internet cafe or returning home from work to use your desktop pc. Time costs money and it's time to make savings. With a variety of datacards to choose from, all with the ability to connect at exceptional speeds, your customers can now maintain their day to day business needs on the go.

3G broadband is the latest technology in the hi-speed mobile internet environment. With this technology added to your customers laptop, they will able to experience the following:

- Internet access speeds comparable to home internet (53.6Kps on GPRS to 1.8Mbps on HSDPA)
- Send and receive email whilst downloading attachments
- Connect securely to their corporate environment
- Choose from a wide range of Wi Fi hotspots (network and datacard dependant)

No more wasting time returning to the office, it's time your customers capitalised on a wire-free solution. Customers can now connect to the internet with a choice of datacards that suits their business needs.

Vodafone Mobile Broadband Data plans (all prices ex VAT unless stated)

Price Plans	Monthly charge	UK usage charges	Roaming charges	Commission 12 month	Commission 18 month
Mobile Broadband 24	n/a	£8.50 per 24 hrs*	£4.25 per MB any network/country	**-£10.00**	**-£10.00**
Mobile Broadband (with 24 hour session roaming option)	£25.00	3GB	£8.50 for 24 hours~. £4.25 per MB in other countries	**£55.00**	**£105.00**
Mobile Broadband Travel	£95.00	3GB	200Mb included. £4.25 per MB out of bundle	**£255.00**	**£265.00**
Data Only	£5.00	£2 per MB		**£10.00**	**£10.00**

*500 MB per day fair usage policy applies.
~50MB fair usage policy applies.

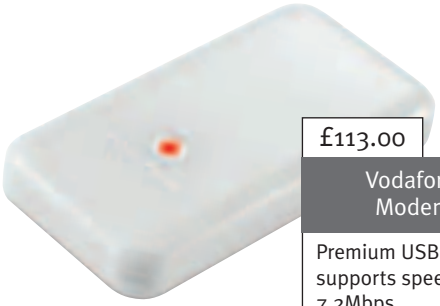
3G Mobile Broadband - Built in Laptop plans (all prices ex VAT unless stated)

Tariff	Monthly charge	UK usage charges	Roaming charges	Commission
Mobile Broadband Built in Laptops Plans				
Mobile Broadband 24	n/a	£8.50 per 24 hrs*	£4.25 per MB any network/country	**£0.00**
Mobile Broadband (with 24 hour session roaming option)	£25.00	3GB	£8.50 for 24 hours~. £4.25 per MB in other countries	**£25.00**
Mobile Broadband Travel	£95.00	3GB	200Mb included. £4.25 per MB out of bundle	**£55.00**

*500 MB per day fair usage policy applies.
~50MB fair usage policy applies.

£99.00
Vodafone 3G Broadband data card
Supports speeds upto 3.6Mbps

£123.00
Vodafone GT Express Card*
Includes PC card adapter. Supports speeds upto 7.2Mbps



£113.00
Vodafone USB Modem 7.2*
Premium USB modem supports speeds upto 7.2Mbps

£105.00
Vodafone Mobile Connect USB modem
Supports speeds up to 3.6Mbps

*** N.B The devices launch from the 3 September, the network service is due to launch at the end of October 2007.**

T-Mobile
simply closer

Broadband on the move

Plus, register your connections on **www.win-big.co.uk** and you will earn up to **£30** worth of **high street vouchers.**

Competitive commissions available on 12, 18 and 24-month contracts.

Web'n'walk Plus offers great value to the customer for just £29 per month with a 3GB allowance, and gives you the chance to up-sell to web'n'walk Max with a 10GB allowance and earn even more commission.

web'n'walk plans	Monthly Allowance	Monthly Charge	Connection
*Web'n'walk Plus	Unlimited data	£29	GPRS UTMS/3G
*Web'n'walk Max	Unlimited data and voice over IP	£44	

*Available on 12 or 18 month contracts

For more information about how to register a connection using this process, please log on to www.win-big.co.uk

web'n'walk

Data Card Solutions

T-Mobile Broadband on the move (3G - HSDPA) (all prices inc VAT unless stated)

Tariff	Monthly charge (ex VAT)	Inclusive bundle	Outside bundle (Per Mb)	International usage	Commission 12 month	Commission 18 month	Commission 24 month
web'n'walk plans							
web'n'walk Plus	£29.00	3 Gig	Fair Usage	£7.50mb	**£134.48**	**£214.48**	**£264.48**
web'n'walk Max	£44.00	10 Gig	Fair Usage	£7.50mb	**£174.48**	**£254.48**	**£304.48**

web'n'walk Plus fair usage policy of 3 Gb. web'n'walk Max fair usage policy of 10 Gb.

£120.00
T-Mobile access card - web'n'walk compact II

£110.00
T-Mobile USB modem

Orange 3G Business Everywhere plans (all prices ex VAT unless stated)

Tariff	Monthly Charge	Inclusive MB	Out of bundle rate	Roaming (Per Mb)	Min/Max sharers	Commission 12 months	Commission 24 months	Commission 36 months
Flexible Data Usage^	£0.00	n/a	1.00p	£6.50	n/a	n/a	n/a	n/a
Flexible Data 20^	£20.00	160Mb	12.5p	£6.50	n/a	**£40.00**	**£90.00**	**£140.00**
Flexible Data 35^	£35.00	318 Mb	11p	£6.34	n/a	**£80.00**	**£100.00**	**£200.00**
Flexible Data 45^	£45.00	1000Mb	4.5p	£5.75	n/a	**£165.00**	**£260.00**	**£350.00**
Flexible Data 65	£65.00	650 Mb	13p	£6.00	1 / 100	**£165.00**	**£195.00**	**£325.00**
Flexible Data 90	£90.00	1000Mb	9p	£5.75	1 / 100	**£225.00**	**£270.00**	**£450.00**
Flexible Data 170	£170.00	2000Mb	8.5p	£5.75	1 / 150	**£425.00**	**£510.00**	**£850.00**
Flexible Data 400	£400.00	5000Mb	8p	£5.50	2 / 150	**£1,000.00**	**£1,200.00**	**£2,000.00**
Flexible Data 750	£750.00	10,000Mb	7.5p	£5.50	5 / 200	**£1,875.00**	**£2,250.00**	**£3,750.00**
Flexible Data 1050	£1,050.00	15,000Mb	7p	£5.50	10 / 200	**£2,625.00**	**£3,150.00**	**£5,250.00**
Flexible Data 1300	£1,300.00	20,000Mb	6.5p	£5.50	15 / 200	**£3,250.00**	**£3,900.00**	**£6,500.00**
Sharers	£12.00	-	-	-	-	**£20.00**	**£50.00**	**£150.00**

Each Sharer is charged at £12.00. **^** For single subscribers only.

3 Mobile broadband plans (all prices inc VAT unless stated)

Plan	Monthly charge	Inclusive bundle	Outside bundle	International usage	12 month commission	18 month commission	24 month commission
Mobile data card plans							
Data Casual	Payg	0	£1.00	n/a	**£85.00**	**£95.00**	**£95.00**
Data 100	£17.02	100Mb	£1.00	30Mb	**£150.00**	**£160.00**	**£200.00**
Data 256	£25.53	256Mb	£1.00	77Mb	**£230.00**	**£240.00**	**£280.00**
Data 1Gig	£38.30	1Gig	£1.00	154Mb	**£305.00**	**£315.00**	**£355.00**

Commission figures above include sim refund, price plan bonus, promotional bonus and direct debit bonus of £40.

Plan	Monthly charge	Inclusive bundle	Outside bundle	12 month commission	18 month commission	24 month commission
Mobile Broadband Plans						
Broadband Lite	£10.00	1GB	£0.10	**£0.00**	**£25.00**	**£50.00**
Broadband Plus	£15.00	3GB	£0.10	**£30.00**	**£55.00**	**£98.00**
Broadband Max	£25.00	7GB	£0.10	**£70.00**	**£95.00**	**£121.00**

Commission figures above will be confirmed via bulletin.

£144.00
Orange 3G / Edge data card

£125.00
3 3G data card

£107.00
3 USB modem

For further information on Data Card Solutions please email dataenquiries@avenir-telecom.co.uk

Data Card Solutions

AVENIR TELECOM

O2 Mobile Web Data plans (all prices inc VAT unless stated)

Tariff	Monthly charge	Inclusive bundle	Outside bundle (Per MB)	12 month commission	24 month commission	Converged bonus
Business and consumer plans						
o2 Data 5 (data only)	£9.40	5MB	£1.18	**£10.00**	**£10.00**	n/a
o2 Data 5 with voice**	£5.88	5MB	£1.18	**£10.00**	**£10.00**	n/a
Data 36	£17.04	36MB	£1.00	**£40.00**	**£75.00**	Y
Data Max	£52.88	1024MB	Free of charge*	**£220.00**	**£270.00**	Y
Business only plans						
Data 20 (data only)	£12.93	20MB	£1.18	**£20.00**	**£20.00**	n/a
Data 20 with voice**	£10.00	20MB	£1.18	**£20.00**	**£20.00**	Y
Data 75	£21.74	75MB	£0.88	**£100.00**	**£140.00**	Y
Data 250	£29.38	250MB	£0.88	**£130.00**	**£180.00**	Y
Consumer only plans						
Data 20	£8.51	20MB	£3.00	**£25.00**	n/a	n/a

* Fair usage policy applies. ** Only available with both a Data and Voice connection.

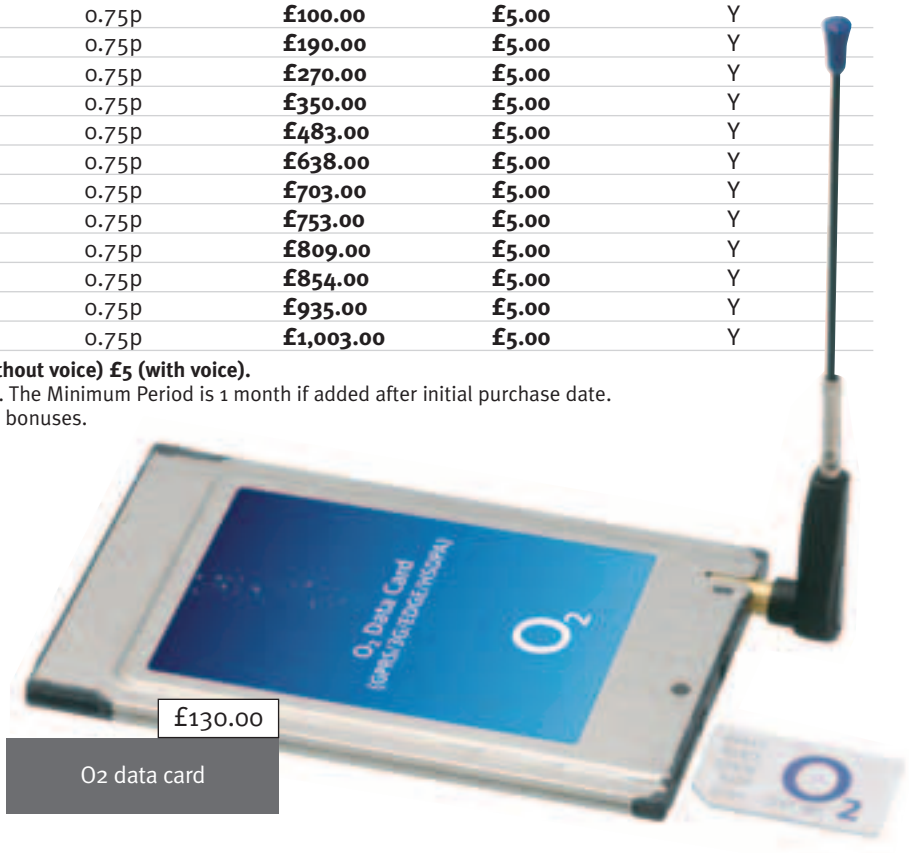
O2 GPRS Group Shared Bundle Commissions

The Group Shared Bundles are available with all of the O2 business voice calling plans or as standalone data plans. Customers can purchase GPRS data plans to share between all company mobiles, rather than just an individual user. This means customers can be more flexible across the business with only one monthly bill. The GPRS bundles offer:

- Simple management - all GPRS used by the company is on one plan
- A range of GPRS plans that can grow with the business
- No need to worry about the cost of individual's varying GPRS usage

GPRS Plans	Monthly subscription	Minimum monthly term	Outside bundle (per MB)	Primary commissions	Additional device commission	Converged bonus
128 Mb	£30.00	12 months	0.75p	**£50.00**	**£5.00**	Y
256 Mb	£55.00	12 months	0.75p	**£100.00**	**£5.00**	Y
512 Mb	£100.00	12 months	0.75p	**£190.00**	**£5.00**	Y
768 Mb	£140.00	12 months	0.75p	**£270.00**	**£5.00**	Y
1 GB	£180.00	12 months	0.75p	**£350.00**	**£5.00**	Y
2 GB	£290.00	12 months	0.75p	**£483.00**	**£5.00**	Y
3 GB	£405.00	12 months	0.75p	**£638.00**	**£5.00**	Y
4 GB	£475.00	12 months	0.75p	**£703.00**	**£5.00**	Y
5GB	£545.00	12 months	0.75p	**£753.00**	**£5.00**	Y
6 GB	£585.00	12 months	0.75p	**£809.00**	**£5.00**	Y
7 GB	£640.00	12 months	0.75p	**£854.00**	**£5.00**	Y
8 GB	£700.00	12 months	0.75p	**£935.00**	**£5.00**	Y
9 GB	£750.00	12 months	0.75p	**£1,003.00**	**£5.00**	Y

All additional users will be charged the sharer fee of £10 (without voice) £5 (with voice).
Minimum term of 12 months applies to stand alone data plans. The Minimum Period is 1 month if added after initial purchase date.
Data only connections do not qualify for accelerator or volume bonuses.



For further information on Vodafone price plans, call charges, international rates, products and services visit the Vodafone website at www.vodafone.co.uk

New Small Business price plans

Vodafone is delighted to announce enhancements to their Small Business price plans. The enhancements bring further features to the price plans, including:

Free calls 24/7 to an area code of the customer's choice

- Applies to 12 and 18 month contracts
- Customer nominates one area code of their choice. Calls to that area code are then free from all areas of the UK.
- Customers can change area code once per calendar month by calling their customer services team.

Free calls 24/7 to all UK landlines

- Promotional offer that applies to 24 month contracts only until 31/01/08: Any 24 month Small Business contract taken prior to and including 31st Jan 2008 will have free calls 24/7 to all UK landlines for the life of the contract.

Free calls to other businesses on Vodafone business price plans

- Applies to Small Business 12, 18 and 24 month contracts.
- Includes calls to the following business price plans; Small Business, Sharetime Plus, Sharetime, Company Caller Plus, Business Caller Plus, Commercial Caller Plus, Company Caller, Commercial Caller,
- Does not include: Anytime, Businesstime, Business Caller and any other legacy business price plan

All existing Small Business customers will automatically receive the above benefits relevant to their length of contract. No upgrade is required.
Each Vodafone Unlimited Landline Call will have a maximum duration of 60 minutes. After this 60 minute period, if a call is still in progress the remainder of the call will be charged at 8p per minute. Unlimited landline calls for customers on 24-month contracts are subject to Vodafone's fair use policy.

Mobile Broadband plans and pricing

The Vodafone Mobile Broadband price plans are available to businesses of all sizes, with a simplified structure enabling customers to choose a competitive price plan to fit the way they work.
Vodafone Mobile Broadband consists of the following price plans:
Mobile Broadband 24 - Ideal for occasional users or those who'd like to try the technology without committing to ongoing regular payments. Customers can sign a contract and pay nothing until they chose to connect for a 24 hour session as there is no monthly line rental commitment.
Mobile Broadband - Mobile Broadband offers flat rate monthly access at £25 ex vat per month so customers can enjoy the freedom of being connected all over the UK (over 80% population coverage) to Vodafone's fast and reliable 3G broadband network.
The 2 options for roaming on the Mobile Broadband price plan are:
1) 24 hour session based roaming, at a cost of £8.50 ex vat per 24 hours on selected networks.
2) Per MB roaming, at a cost of £4.25 per MB ex vat, so only cost effective for usage under 2MB.
Mobile Broadband Travel - For the extensive business traveller there's Mobile Broadband Travel. For a flat rate of £95 ex vat per month, customers can benefit from bill predictability and 200MB on any network where Vodafone UK has a data roaming agreement.

Sharetime Plus Plans

Sharetime Plus plans are targeted at the SME segment and deliver greater value to customers with UK and international call rates and cheap calls between office and company mobiles. The plans are available on 12 and 24 month contracts with a 15% discount on 24 month contracts.
Sharetime Plus customers have the ability to add a text and data bundle to their plan. The bundle is added to the lead handset and the sharer mobiles can then share the bundle. See page 20 for text and data options.

New Anytime Price Plan Changes

Vodafone has added additional value and simplified the Anytime Price Plans. The number of Anytime plans have been streamlined in order to make the 'meal deals' more understandable to customers. The new Anytime price plan benefits are only available to New Anytime connections and existing customers who upgrade their Anytime plan.

Office 2 Mobile

Office 2 Mobile enables customers to get cheap or free calls from their office landlines to their company mobiles. Office 2 Mobile is available on Sharetime Plus, Company Caller Plus and Commercial Caller Plus. Office 2 Mobile only applies when Vodafone Virtual Fixed Link is used. If a supplier other than Vodafone is used for this purpose then that supplier's prices and terms and conditions will apply.

Option 1: Office 2 Mobile Basic

This is at no additional charge to the customer, they simply pay for what they use. Cheap rates have been introduced for calling from the office landlines to the company mobiles.

Option 2: Office 2 Mobile Small / Medium / Large

Customers commit to monthly spend. Committed spend provides a bundle of minutes for all non-company mobile calls, with an out of bundle rate (pence per minute) as the bundled minutes. Customers also receive a bundle of minutes at no charge, for all company calls, with an allocation of minutes (up to twice the number of non-company minutes).
See page 21 for pricing and commission details.

Early Re-signs on 12 & 18 month contracts

Avenir Telecom would like to remind you that commission on re-signs will only be paid on or after the customers' contract end date. If you are in any doubt as to whether you will receive commission on a re-sign please check prior to processing it. No re-signs should be processed before a customers contract has expired. If this is done, commission will not be paid.

BlackBerry Curve 8310 Smartphone featuring Sat Nav

Vodafone is delighted to announce the amazing new BlackBerry Curve® 8310™ smartphone with Vodafone Satellite Navigation (launched on the 3rd September 2007). This new device features all the functionality that BlackBerry offers with the added benefit of a fully operational Satellite Navigation system.
A single device solution for calls/email/browsing/texting and Sat Nav, it will be aimed primarily at Vodafone's small business customers and will be exclusive to Vodafone for 2 months. Perfect for the small business person, this is however a fantastic device with superb functions for anyone to use.
This device will replace the BlackBerry Curve 8300, which will no longer be available through Vodafone when current stocks are exhausted.
Customers who sign up to BlackBerry Internet Solution (BIS) will receive free Sat Nav for 12 months.
Customers purchasing the Enterprise (BES) version can benefit from Sat Nav direct from the supplier, Telmap, via simple download from www.vodafone.telmap.com . This includes a free 14 day trial and is available at a very competitive price of £4.99 ex VAT per month or £39.99 ex VAT for an annual subscription. **Trade price £244.00**

Key contact numbers for Vodafone

Credit Checking 020 8731 4401
Connections 020 8731 4402
Re-sign 020 8731 4404
Porting 020 8731 4403
Client Services Fax 020 8731 4080
Email clientservices@avenir-telecom.co.uk
Customer Services 0870 070 0191 / 191 on handset
Service Provider Support (coverage, roaming etc) 0870 070 1702
Business Services 0870 074 6464
Vodafone Channel Website www.channel.vodafone.com

Vodafone Consumer Price Plan Commissions

AVENIR TELECOM

vodafone

Vodafone Connect Commissions

Perfect Fit 'Anytime' Price Plans	Price plan bonus	IB bonus	Assur-Up	Total comm.	Migration comm.
Perfect Fit 'Anytime' Price plans 12 month					
Anytime 200 + 250 texts	£100.00	£5.00	£15.00	**£120.00**	**£70.00**
Anytime 500 + 250 texts	£130.00	£5.00	£15.00	**£150.00**	**£70.00**
Anytime 500 + 500 texts	£165.00	£5.00	£15.00	**£185.00**	**£70.00**
Anytime 800 + 500 texts	£195.00	£5.00	£15.00	**£215.00**	**£70.00**
Perfect Fit 'Anytime' Price plans 18 month					
Anytime 150 + 50% extra mins + ER + 100 texts	£90.00	£5.00	£15.00	**£110.00**	**£70.00**
Anytime 200 + 50% extra mins + ER + 250 texts	£115.00	£5.00	£15.00	**£135.00**	**£70.00**
Anytime 500 + 50% extra mins + STC + ER + 100 texts	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + ER + 1000 texts	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + ER + 250 texts	£145.00	£5.00	£15.00	**£165.00**	**£70.00**
Anytime 500 + 50% extra mins + Unlimited LL + ER + 250 texts	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 500 + 50% extra mins + Unlimited texts + ER	£185.00	£5.00	£15.00	**£205.00**	**£70.00**
Anytime 800 + 50% extra mins + Unlimited LL + ER + 250 texts	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 800 + 50% extra mins + Unlimited texts + ER	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 800 + 50% extra mins	£215.00	£5.00	£15.00	**£235.00**	**£70.00**
Anytime 1200 + 50% extra mins + Unlimited LL + ER + 250 texts	£255.00	£5.00	£15.00	**£275.00**	**£70.00**
Anytime 1200 + 50% extra mins + ER + 250 texts	£255.00	£5.00	£15.00	**£275.00**	**£70.00**

The basic commission rate includes the SIM refund. There is no SIM refund on migrations to Vodafone Connect. Itemised billing commission will only be paid if sold at point of sale. ATUK reserve the right to withhold high talk plan commissions until such a time where the connection has been validated.
ER = European Rate. Please see small print below.

Perfect Fit Consumer / Individual Price Plans (all prices include VAT)

Perfect Fit 'Anytime' Price plans	Line rental	Inc. mins	Fixed line V-V pk/off pk	X-network	Text / MMS
Perfect Fit 'Anytime' Price plans 12 month					
Anytime 200 + 250 texts	£30.00	200	12p	35p	12p / 36p
Anytime 500 + 250 texts	£35.00	500	12p	35p	12p / 36p
Anytime 500 + 500 texts	£40.00	500	12p	35p	12p / 36p
Anytime 800 + 500 texts	£50.00	800	12p	35p	12p / 36p
Perfect Fit 'Anytime' Price plans 18 month					
Anytime 150 + 50% extra mins + ER + 100 texts	£25.00	150	18p	40p	12p / 36p
Anytime 200 + 50% extra mins + ER + 250 texts	£30.00	200	18p	40p	12p / 36p
Anytime 500 + 50% extra mins + STC + ER + 100 texts	£35.00	500	10p	35p	12p / 36p
Anytime 500 + ER + 1000 texts	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + ER + 250 texts	£35.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + Unlimited LL + ER + 250 texts	£40.00	500	10p	35p	12p / 36p
Anytime 500 + 50% extra mins + Unlimited texts + ER	£40.00	500	10p	35p	12p / 36p
Anytime 800 + 50% extra mins + Unlimited LL + ER + 250 texts	£50.00	800	10p	35p	12p / 36p
Anytime 800 + 50% extra mins + Unlimited texts + ER	£50.00	800	10p	35p	12p / 36p
Anytime 800 + 50% extra mins	£50.00	800	10p	35p	12p / 36p
Anytime 1200 + 50% extra mins + Unlimited LL + ER + 250 texts	£75.00	1200	10p	35p	12p / 36p
Anytime 1200 + 50% extra mins + ER + 250 texts	£75.00	1200	10p	35p	12p / 36p

ER = European Rate - The Anytime plans are available in 2 variants, European Rate or Passport. Please ensure that you specify which variant is required on connection.

STC = Stop the clock - Stop the clock allows customers to talk up to 60 minutes and only pay for the first 3 minutes (standard calls only) during evening and weekend periods.

Unlimited Landline Calls (LL) - All standard landline calls zero rated - only calls to geographic numbers are eligible. Only applies on calls made in the UK to other UK landlines. Only available on £34.04 ex-vat price plans and above. Applies to 18 month contracts only. Fair usage policy applies.
Unlimited Texts - New text bundle capped at 3000 texts. Eligible texts are per standard text packs. Available on £34.04 ex VAT price plans and above 18 month contracts only. Fair usage policy applies.

All prices are inclusive of VAT. Itemised billing (if taken) is charged at £1.50 per month. Video calls are subject to a 5p minimum call charge. Video call costs - 35p to voda & 55p to Xnet.

AVENIR TELECOM

vodafone

Vodafone Perfect Fit Business Price Plan Commissions

Price plan	Price plan bonus	IB bonus	Assur-Up	Total Comm. 12 month	Total Comm. 18 month	Total Comm. 24 month	Migration Comm
Standard Small Business							
Small Business 100	£140.00	£5.00	£15.00	**£160.00**	**£175.00**	**£190.00**	**£70.00**
Small Business 200	£195.00	£5.00	£15.00	**£215.00**	**£230.00**	**£245.00**	**£70.00**
Small Business 300	£230.00	£5.00	£15.00	**£250.00**	**£265.00**	**£280.00**	**£70.00**
Small Business 500	£295.00	£5.00	£15.00	**£315.00**	**£330.00**	**£345.00**	**£70.00**
Small Business 800	£370.00	£5.00	£15.00	**£390.00**	**£405.00**	**£420.00**	**£70.00**
Small Business 1000	£435.00	£5.00	£15.00	**£455.00**	**£470.00**	**£485.00**	**£70.00**
Small Business 1200	£480.00	£5.00	£15.00	**£500.00**	**£515.00**	**£530.00**	**£70.00**
Small Business 1500	£540.00	£5.00	£15.00	**£560.00**	**£575.00**	**£590.00**	**£70.00**
Small Business 2000	£650.00	£5.00	£15.00	**£670.00**	**£685.00**	**£700.00**	**£70.00**
Small Business 3000	£910.00	£5.00	£15.00	**£930.00**	**£945.00**	**£960.00**	**£70.00**
Small Business Sharers	£105.00	n/a	£15.00	**£120.00**	**£130.00**	**£140.00**	**£70.00**
Standard Sharetime Plus							
Sharetime Plus 2500	£970.00	£5.00	£15.00	**£990.00**	n/a	**£1,030.00**	**£70.00**
Sharetime Plus 4000	£1,470.00	£5.00	£15.00	**£1,490.00**	n/a	**£1,530.00**	**£70.00**
Sharetime Plus 6000	£2,120.00	£5.00	£15.00	**£2,140.00**	n/a	**£2,180.00**	**£70.00**
Sharetime Plus 8000	£2,770.00	£5.00	£15.00	**£2,790.00**	n/a	**£2,830.00**	**£70.00**
Sharetime Plus 12000	£4,170.00	£5.00	£15.00	**£4,190.00**	n/a	**£4,230.00**	**£70.00**
Sharetime Plus 16000	£5,320.00	£5.00	£15.00	**£5,340.00**	n/a	**£5,380.00**	**£70.00**
Sharetime Plus 24000	£7,470.00	£5.00	£15.00	**£7,490.00**	n/a	**£7,530.00**	**£70.00**
Sharetime Plus 48000	£13,770.00	£5.00	£15.00	**£13,790.00**	n/a	**£13,830.00**	**£70.00**
Sharetime Plus Sharers	£105.00	n/a	£15.00	**£120.00**	n/a	**£160.00**	**£70.00**
Company, Commercial & Business Caller Plus							
Business Caller Plus	£130.00	£5.00	£15.00	**£150.00**	n/a	**£190.00**	**£70.00**
Business Caller Plus (25%)	£100.00	£5.00	£15.00	**£120.00**	n/a	**£160.00**	**£70.00**
Commercial Caller Plus	£140.00	£5.00	£15.00	**£160.00**	n/a	**£200.00**	**£70.00**
Commercial Caller Plus (26%)	£115.00	n/a	£15.00	**£130.00**	n/a	**£170.00**	**£70.00**
Company Caller Plus	£170.00	n/a	£15.00	**£185.00**	n/a	**£225.00**	**£70.00**
Company Caller Plus (25%)	£130.00	n/a	£15.00	**£145.00**	n/a	**£185.00**	**£70.00**
Legacy Plans							
Legacy Sharetime Child	£35.00	£0.00	£15.00	**£50.00**	n/a	**£90.00**	n/a
Legacy Sharetime Child discounted	£25.00	£0.00	£15.00	**£40.00**	n/a	**£80.00**	n/a

The basic commission rate includes the SIM refund. There is no SIM refund on migrations to Vodafone Connect. Itemised billing commission will only be paid if sold at point of sale. Data/BlackBerry connections now qualify for volume and accelerator bonuses. ATUK reserve the right to withhold high talk plan commissions until such a time where the connection has been validated. Legacy sharer plans are only available to existing customers.
Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory.

Text & Mobile Internet Bundles (ex VAT)

Small business Text and Mobile Internet bundles can only be added to **Small business plans**. Standard text messages are charged at 10p, standard costs for data is £1.50 per MB.

Bundle	Line rental	Text	Data	Commission
Text 50	£2.50	50	3MB	**£10.00**
Text 150	£7.50	150	10MB	**£15.00**
Text 300	£15.00	300	20MB	**£25.00**
Text 600	£30.00	600	40MB	**£45.00**
Text 1150	£50.00	1150	75MB	**£70.00**
Text 2250	£75.00	2250	150MB	**£105.00**

Sharetime Plus customers can add one of the following text and data bundles to their plan. The allowances are either text or data, or a combination of both.

Bundle	Line rental	Text	Data	Commission
Text 400	£20.00	400	21MB	**£35.00**
Text 750	£33.00	750	40MB	**£50.00**
Text 1400	£56.00	1400	74MB	**£80.00**
Text 2800	£90.00	2800	149MB	**£130.00**

Group Mobile Internet Bundles (ex VAT)

Customers can choose to add any of the following Mobile Internet bundles to their Sharetime Plus plan, which can be shared between the users on a specific Sharetime Plus and Caller Plus price plans. The Mobile Internet Extra Pack is added to the parent handset only. Vodafone's mobile internet bundles can be shared amongst employees, offering great value access the internet from their handset. The standard out of bundle price is £1.50 per mb. Mobile Internet Extra Packs do not include text messages.

Bundle	Line rental	Data	Commission
Mobile Internet 10	£7.50	10MB	**£15.00**
Mobile Internet 25	£15.00	25MB	**£25.00**
Mobile Internet 100	£60.00	100MB	**£100.00**
Mobile Internet 250	£150.00	250MB	**£200.00**
Mobile Internet 500	£300.00	500MB	**£400.00**
Mobile Internet 1000	£600.00	1000MB	**£800.00**
Mobile Internet 2000	£1,200.00	2000MB	**£1,500.00**

Vodafone Business Price Plans

AVENIR TELECOM

vodafone

Small Business Plans (all prices exclude VAT)

Price plan Standard Small Business	Min - Max no. of handsets	Line rental	Inclusive minutes **12 month**	Inclusive minutes **18 month**	inclusive minutes **24 month**	UK calls outside of bundle	Europe & North America	Rest of the World
Small Business 100	1 to 2	£22.00	100	125	150	20p	12p	30p
Small Business 200	1 to 2	£26.00	200	250	300	20p	12p	30p
Small Business 300	1 to 5	£30.00	300	375	450	20p	12p	30p
Small Business 500	1 to 5	£45.00	500	625	750	20p	12p	30p
Small Business 800	1 to 10	£65.00	800	1000	1200	20p	12p	30p
Small Business 1000	1 to 10	£75.00	1000	1250	1500	20p	12p	30p
Small Business 1200	1 to 15	£85.00	1200	1500	1800	20p	12p	30p
Small Business 1500	1 to 15	£105.00	1500	1875	2250	20p	12p	30p
Small Business 2000	1 to 20	£135.00	2000	2500	3000	20p	12p	30p
Small Business 3000	1 to 20	£195.00	3000	3750	4500	20p	12p	30p
Small Business Sharers	n/a	£15.00	n/a	n/a	n/a	20p	12p	30p

Mobile-to-mobile calls between business mobiles on select Vodafone Business price plan are included for the first 60 minutes of the call. Calls from Small Business mobiles to landline numbers within the UK are included for the first 60 minutes of the call. In both cases, calls after 60 minutes will be charged in accordance with the price plan (and are not included in inclusive minutes). Vodafone Passport included on all small business plans. See page 18 for further price plan benefits.

Sharetime Plus Plans (all prices exclude VAT)

Standard Sharetime Plus	Min - Max no. of handsets	Line rental	Inclusive minutes	Company	VF / National	Other networks	Europe & North America	Rest of the World
Sharetime Plus 2500	3 to 100	£170.00	2500	0p	8p	25p	12p	30p
Sharetime Plus 4000	3 to 100	£260.00	4000	0p	8p	25p	12p	30p
Sharetime Plus 6000	5 to 100	£385.00	6000	0p	8p	25p	12p	30p
Sharetime Plus 8000	5 to 100	£510.00	8000	0p	8p	25p	12p	30p
Sharetime Plus 12000	5 to 150	£760.00	12000	0p	8p	25p	12p	30p
Sharetime Plus 16000	5 to 150	£1,000.00	16000	0p	8p	25p	12p	30p
Sharetime Plus 24000	10 to 200	£1,500.00	24000	0p	8p	25p	12p	30p
Sharetime Plus 48000	10 to 200	£2,900.00	48000	0p	8p	25p	12p	30p
Sharetime Plus Sharers	n/a	£12.50	n/a	0p	8p	25p	12p	30p

All prices are ex VAT. Inclusive minutes may be shared between business mobiles on the same Sharetime Plus price plan. Any unused inclusive minutes will only be carried over to the next month (and not to subsequent months). Sharetime Plus has a flat text rate of 8p. Customers on existing Sharetime accounts can continue to add Child (additional) subscriptions. Customers taking out a 24 month contract will save 15% on the line rental charges including sharers. Terms and Conditions apply. Free calls to up to 10 office landlines (first 60 mins of each call and then 8p thereafter).

Caller Plans (all prices exclude VAT)

Caller Plans	Line Rental	Inclusive minutes	Company	VF / National	Other networks	Europe & North America	Rest of the World
Business Caller Plus	£12.00	0	8p	8p	25p	12p	30p
Business Caller Plus (25%)	£9.00	0	8p	8p	25p	12p	30p
Commercial Caller Plus	£13.50	0	4.5p	8p	25p	12p	30p
Commercial Caller Plus (26%)	£10.00	0	4.5p	8p	25p	12p	30p
Company Caller Plus	£16.00	0	0p	8p	25p	12p	30p
Company Caller Plus (25%)	£12.00	0	0p	8p	25p	12p	30p

Customers taking out a 24 month contract will receive 15% discount on line rental including 25% pre discounted variants. Vodafone Passport is available as a FOC option on all Caller Plans.

Office 2 Mobile (all prices exclude VAT)

Plan	Committed landline monthly spend	Inclusive non-company minutes	Company minutes	On-Company Rate	**Out of bundle rates** Vodafone	Other mobiles	3 network	Commission
Office 2 Mobile Basic	£0.00	0	0	3.5p	9p	9p	16p	**£0.00**
Office 2 Mobile Small	£95.00	1000	2000	3.5p*	9.5p	9.5p	16p	**£100.00**
Office 2 Mobile Medium	£180.00	2000	4000	3.5p*	9p	9p	16p	**£180.00**
Office 2 Mobile Large	£350.00	4000	8000	3.5p*	8.75p	8.75p	16p	**£400.00**

*Cost after inclusive company minutes have been used up. 3p ex VAT minimum call spend on all chargeable calls.

Vodafone Data Plans and Re-signs

AVENIR TELECOM

vodafone

Handheld Business Device Plans

Please note that the Data 10 and Data 30 price plans can only be used as stand alone data plans.

	UK			Roaming		Commission
Price Plan	£ per month	MB per month	Out of bundle	preferred network	other networks	
Data 10	£7.50	10Mb	£2.00	(£5.00 P)	£8.75	**£15.00**
Data 30	£15.00	30Mb	£1.50	(£5.00 P)	£8.75	**£45.00**

Business Email (VBEmail) Price Plan

VBEmail Enterprise Service

The VBEmail Enterprise is aimed at business customers with company email requirements and is available as an add-on to the Sharetime and Caller Plus price plans.

Plan	Line rental (ex VAT)	Total new connection comm.
VBEmail Enterprise Service	£28.00	**£75.00**
VBEmail Enterprise Service with Roaming	£41.00	**£125.00**

Vodafone Business Email promotion:

- VMES (Vodafone Mobile Enterprise Server) Software free of charge
- Premium install = £750 (Vodafone Professional Services Engineer onsite to perform installation and train I.T Manager)
- Self install = £225 (Vodafone Professional Services Engineer to perform telephony assistance)
- Choice of handsets

VBEmail Personal Service

The VBEmail Personal Service is aimed at customers with personal email requirements and is available as an add-on to the Anytime, Small Business and Sharetime Plus price plans £12.77 or £8.51 depending on whether the cost of the voice plan is more or less than £34.04 ex VAT / £40 inc VAT):

Line rental (ex VAT)	Applicable voice plans	Total new connection commission
£12.77	• Anytime 200 and below • Small Business 300 and below • Business Caller	**£50.00**
£8.51	• Anytime 500 and above • Small Business 500 and above • All Sharetime parent and child plans	**£50.00**

For both VBEmail Enterprise (non-roaming) and Personal Service, all email, calendar and contacts data is included in the monthly charge, with roaming, web browsing and other application usage being charged separately at the attached voice plan rates.

Vodafone Re-sign Commissions

For customers on 24 month contracts who re-sign after month 24, you will receive the full standard re-sign Commission plus £40, providing a new 24 month contract is signed by the customer.

Please note, if your customer is connected to an existing or new price plan that is not currently available on a 24 month contract, they can only resign for an additional 12 month term. You are not able to resign customers to a longer term contract.

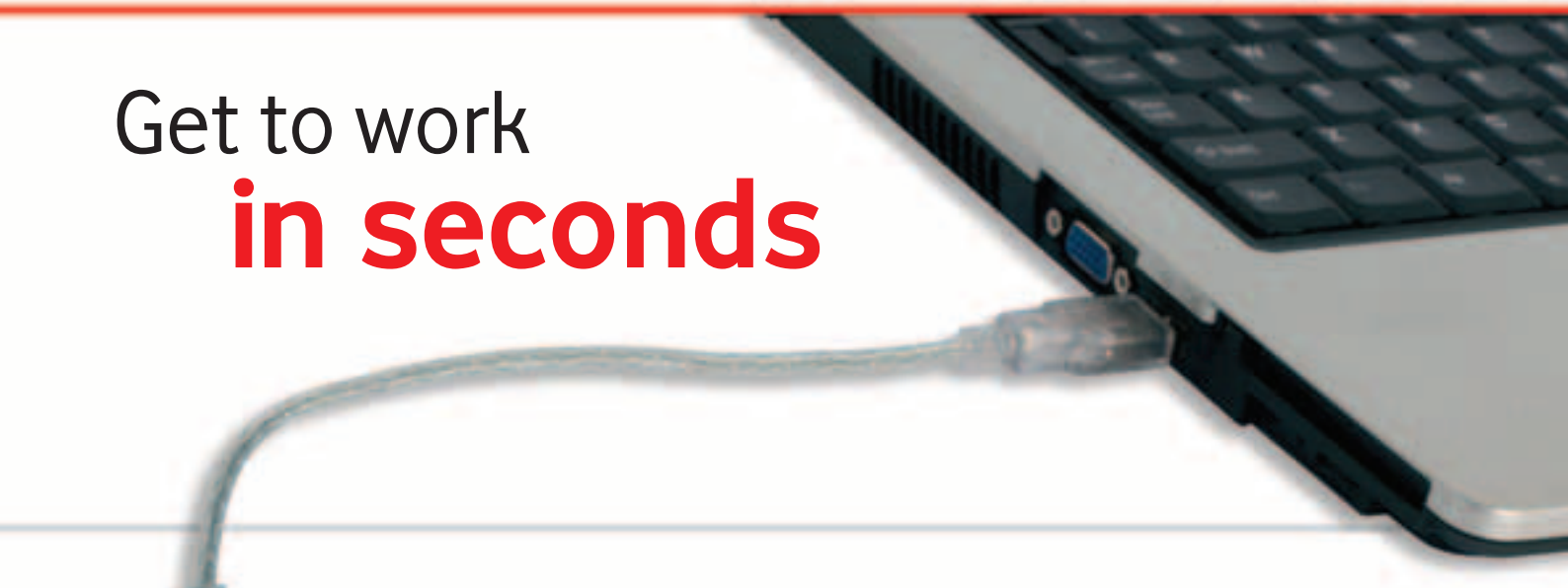
Customer classification	Re-sign comm. payable 12 months	Re-sign comm. payable 24 months
R	**£0.00**	**£0.00**
Blank,G,I,K,M,N,S,W,X	**£70.00**	**£110.00**
A	**£195.00**	**£235.00**
B,D,F,H,Y,Z	**£110.00**	**£150.00**
C	**£155.00**	**£195.00**
L	**£45.00**	**£85.00**
T,U,V	**£210.00**	**£250.00**

Multi SIM additionals and data price plan re-signs will not be eligible for any re-sign commission regardless of the customer classification.

HTC V1415

Details on where 3G, GPRS and WLAN coverage is available, visit www.vodafone.co.uk

Get to work in seconds



Internet and email on the move, made easy

Now it's easy to gain access to email and the Internet on the move, with a Vodafone USB Modem. It plugs straight into any USB drive on your laptop or PC, providing mobile broadband speeds – with all the software you need built-in.*

The USB Modem is ultra-portable, so you can take it wherever you go – allowing you to keep on top of your diary and emails whenever you need to. Plus, you have a single monthly payment, with a new flat rate of just £25 per month (ex. VAT).

- **Simple to set up.** All you need to do is plug it in.
- **Easy to use.** Once you're plugged in, just click and connect.*
- **Start working in seconds.** Send and receive emails or browse the Internet.
- **Simple, predictable price plans.** With a new flat rate of just £25 per month (ex. VAT).

* For Windows users only, Mac users will need to install software.

Want more information?

Discover a faster, simpler way to work online with the Vodafone Mobile Connect 3G broadband USB modem.

For further information on set up processes and procedures or details on how this proposition will benefit your customer, please email dataenquiries@avenir-telecom.co.uk

To place an order, contact your Avenir Telecom Trade Sales Executive on 020 8731 4460

AVENIR TELECOM

vodafone

© September 2007. Vodafone Limited. All rights reserved to Vodafone and materials may not be used in any way or copied in whole or part without prior written permission of Vodafone Limited. Vodafone and the Vodafone logo are trademarks of Vodafone Group Plc or its associated companies. Vodafone Ltd. Registered Office Vodafone House, The Connection, Newbury, Berkshire, RG14 2FN. Registered in England No. 1472597

O2 Update

For further information on O2 and the services they offer, please visit www.o2.co.uk.

Best for Business (B4B) Price Plans

The B4B range of plans come with inclusive minutes and a free promotional Any O2 Bolt On (normally £5) which offers free calls to O2 mobiles including –intra company calls. The price plans are available on 12, 24 and 36 month contract terms.
Customers will receive more inclusive minutes and greater value when they sign a 24 / 36 month contract. The free promotional Any O2 Bolt On is automatically applied to your customers account at the point of connection. The Any O2 Bolt On provides customers with 2000 minutes of O2 to O2 calls per mobile number per month on the primary and additional handsets as long as the customer remains connected to the O2 network on an eligible plan. Each of the bundled plans have an inclusive text allowance. All plans also have free voicemail 901 retrieval, itemised billing, International Travel service and Business Data Sense (0.5MB of inclusive data per month).

Shared Minute Bolt Ons

The monthly subscriptions for O2's Shared Minute Bolt Ons were changed to align with the B4B plans. Connections on or after 27 April 2007 will pay the published monthly subscriptions. An existing and re-signing customer subscribing to a pre 27 April Shared Minute Bolt On will continue to pay their existing pre 27 April subscription. However, should a customer re-sign to the current B4B plans and subscribe to a new Shared Minute Bolt On, they will pay the published monthly subscriptions. If an existing customer subscribing to a pre 27 April 2007 Shared Minute Bolt On adds additional handsets to their account, they will continue to pay the pre 27 April Shared Minute Bolt On subs. Customers can add up to five Bolt Ons to their plan and 2 of the Bolt Ons can be of the same size, as standard. All Bolt Ons have a one month rollover period, as standard.

Group Shared Data bundles

O2 changed the primary and additional device subscriptions for their Group Shared Data bundles on the 27 April to give customers even better value when they are taken with voice plans. New connections on or after 27 April 2007 will pay the revised monthly subscriptions.

BlackBerry Internet Solution (BIS)

Customers can now connect to the Best for Business pay as you use voice plan with the BIS pay as you use data proposition. With BIS PAYU there is no monthly subscription and no minimum charge, customers will only get charged for the data they use.

Data price plans

Business Data 20

To encourage converged sales, the Business Data 20 plan comes with 20MB bundle and can be connected with a B4B voice plan - the monthly sub is £8.51 or as a stand alone Data plan - the monthly cost is £11. The out of bundle rate is £1 per MB, there's no rollover and it's compatible with all business voice plans.

Consumer Data 20MB

This plan is targeted at consumers and it offers a 20 MB browse and download bundle with no rollover period. The monthly cost is £10 inc VAT (£8.51 ex VAT). The out of bundle rate is £3 per MB inc VAT (£2.55 ex VAT).

Consumer price plans

Last month O2 introduced a 24 month price plan range to complement the 12 and 18 month options. These plans offer the same inclusive bundle value as the 18 month equivalent plans however the subscriptions are reduced by £5.
The core messaging allowance for all plans is a combi-bundle permitting SMS (text) and MMS (pictures and video) messages, an inclusive data browsing allowance and the option to add a range of browsing Bolt Ons. There is no rollover of unused voice and message allowance. Calls to numbers beginning with 08, 05 and 06 (non-geographic numbers) do not form part of the inclusive allowance. Calls will be charged at the standard call rate with a 20p/min charge. Voicemail 901 calls form part of the inclusive allowance on sub £35 plans. On £35 and above plans all calls are free.

O2 Disconnects / Re-Connects

Please note that an O2 mobile number that ports to another network and then disconnects from that network under the 14 day money back rule and subsequently ports straight back to O2 is classified as a disconnect / re-connect and is not eligible for commission payment.

Key contact numbers for O2

Credit Checking 020 8731 4401
Connections 020 8731 4402
Re-signs 020 8731 4404
Porting 020 8731 4403
Client Services Fax 020 8731 4080
Email clientservices@avenir-telecom.co.uk

Consumer Customer Services (Gateway Customers) 0870 241 0202 / 100 on handset
Business Customer Services (Gateway Customers) 0800 977 7027
Best for Business Customer Services 0800 328 0002
O2 Customer Services 0870 586 0860
Sales Website http://sales.o2.co.uk

O2 Consumer Commissions and Price Plans

AVENIR TELECOM

O2

Consumer Commissions

Consumer plans **12 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£55.00	£15.00	**£70.00**
O2 Anytime £35	£90.00	£15.00	**£105.00**
O2 Anytime £40	£100.00	£15.00	**£115.00**
O2 Anytime £45	£105.00	£15.00	**£120.00**
O2 Anytime £55	£120.00	£15.00	**£135.00**
O2 Anytime £80	£140.00	£15.00	**£155.00**

Consumer plans **18 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£95.00	£15.00	**£110.00**
O2 Anytime £35	£115.00	£15.00	**£130.00**
O2 Anytime £40	£125.00	£15.00	**£140.00**
O2 Anytime £50	£135.00	£15.00	**£150.00**
O2 Anytime £75	£155.00	£15.00	**£170.00**

Consumer plans **24 month contract**	Tariff Bonus	Assur-Up	Total ex. VAT
O2 Anytime £30	£120.00	£15.00	**£135.00**
O2 Anytime £35	£140.00	£15.00	**£155.00**
O2 Anytime £45	£155.00	£15.00	**£170.00**
O2 Anytime £75	£175.00	£15.00	**£190.00**

Commissions above include SIM refund. NB commission for ports is only payable on the porting number and not the temporary number.
Migrations from O2 prepay to O2 contract are paid at full commission.

Price Plans

Consumer plans **12 months**	Monthly line rental	Inclusive allowance 12 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	200 mins + 200 texts	20p	12p
Anytime £35	£35.00	400 mins + 500 texts	20p	12p
Anytime £40	£40.00	600 mins + 500 texts	20p	12p
Anytime £45	£45.00	800 mins + 500 texts	20p	12p
Anytime £55	£55.00	1200 mins + 500 texts	20p	12p
Anytime £80	£80.00	1800 mins + 500 texts	20p	12p

Consumer plans **18 months**	Monthly line rental	Inclusive allowance 18 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	400 mins + 500 texts	20p	12p
Anytime £35	£35.00	600 mins + 500 texts	20p	12p
Anytime £40	£40.00	800 mins + 500 texts	20p	12p
Anytime £50	£50.00	1200 mins + 500 texts	20p	12p
Anytime £75	£75.00	1800 mins + 500 texts	20p	12p

Consumer plans **24 months**	Monthly line rental	Inclusive allowance 24 month	UK fixed line numbers pk/off-pk	Text to UK Mobiles
Anytime £30	£30.00	600 mins + 500 texts	20p	12p
Anytime £35	£35.00	800 mins + 500 texts	20p	12p
Anytime £45	£45.00	1200 mins + 500 texts	20p	12p
Anytime £70	£70.00	1800 mins + 500 texts	20p	12p

If customers use all their allowance, they pay: 20p per minute for UK mobile and landline calls, 12p per UK text, 25p per picture & video messaging.
Anytime plans included 512KB of UK browsing.

O2 Messaging Bolt Ons

O2 Messaging Bolt Ons	Price/month inc VAT	Commission
50 Messages	£3.00	**£5.00**
100 Messages	£5.00	**£8.00**
200 Messages	£9.00	**£15.00**
400 Messages	£16.00	**£27.00**
1000 Messages	£30.00	**£50.00**

A minimum 3 month term applies if a customer takes a Messaging Bolt On at point of connection, unless they wish to move to a higher Bolt On.

O2 Shared Minute Bolt Ons

Minute bundle	Cost (ex VAT)	Commission
250 Minutes	£32.00	**£205.00**
500 Minutes	£44.00	**£280.00**
1000 Minutes	£85.00	**£435.00**
2000 Minutes	£160.00	**£810.00**
5000 Minutes	£300.00	**£1,550.00**

Before your customer signs the contract, please add the following in the Special Instructions box: "Notwithstanding the above, a twelve (12) month minimum term applies to Shared Minutes Bolt Ons."

WLAN

Commissions

Contract period	New customer	Existing customer
12 Months	**£50.00**	**£80.00**
24 Months	**£50.00**	**£80.00**

Please contact your Business Development Manager for details on WLAN price plans.

My Europe Extra

Bundle	Cost (ex VAT)	Commission
My Europe 1 month Bolt On	£8.51	**£0.00**
My Europe recurring Bolt On	£8.51	**£0.00**
My Europe 12 month Bolt On	£4.25	**£10.00**

O2 Business Commissions and Price Plans

AVENIR TELECOM

O2 Best for Business Commissions

Price plan	12 month comm. total	24 month comm. total	36 month comm. total	Assur-Up	Convergence bonus*
Best For Business Sharer Plans					
Best For Business £25	**£190.00**	**£240.00**	**£290.00**	£15.00	£50.00
Best For Business £35	**£240.00**	**£290.00**	**£340.00**	£15.00	£50.00
Best For Business £55	**£315.00**	**£365.00**	**£415.00**	£15.00	£50.00
Best For Business £80	**£455.00**	**£515.00**	**£565.00**	£15.00	£50.00
Best For Business £100	**£575.00**	**£625.00**	**£675.00**	£15.00	£50.00
Best For Business £150	**£865.00**	**£915.00**	**£965.00**	£15.00	£50.00
Best For Business £250	**£1,240.00**	**£1,290.00**	**£1,340.00**	£15.00	£50.00
Best For Business £350	**£1,790.00**	**£1,840.00**	**£1,890.00**	£15.00	£50.00
Best For Business £700	**£3,490.00**	**£3,540.00**	**£3,590.00**	£15.00	£50.00
Best For Business £1700	**£6,990.00**	**£7,040.00**	**£7,090.00**	£15.00	£50.00
Best For Business £3300	**£12,990.00**	**£13,040.00**	**£13,090.00**	£15.00	£50.00
Best For Business additional handsets	**£140.00**	**£190.00**	**£240.00**	£15.00	£50.00
Best for Business PAYU / Unlimited / Offpeak	**£160.00**	**£210.00**	**£260.00**	£15.00	£50.00
Best for Business Unlimited Anytime	n/a	**£490.00**	**£540.00**	£15.00	£50.00
MobEx	**£230.00**	**£280.00**	**£330.00**	£15.00	£50.00
Legacy Business First	**£90.00**	**£90.00**	**£90.00**	n/a	n/a
Legacy GroupWorker	**£90.00**	**£90.00**	**£90.00**	n/a	n/a

Commissions above include SIM refund. *See page 17 for data plans eligible for converged bonus. Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory, please then fax the purchase order to the commissions team on 020 8731 4450. ATUK reserves the right to withhold large price plan commissions for up to 90 days. All MMS handsets must be O2 configured and purchased from ATUK in order to receive full payment. All customers with 75+ handsets must have a corporate contract in place prior to connection. Please contact our Client Services team for information. Volume and accelerator bonuses are now payable on data/BlackBerry connections.

Business Price Plans (all prices exclude VAT)

Best for Business plans	Min - Max no. of handsets	Monthly line rental	Inclusive mins (inc Xnet) 12/24&36 month	Inclusive messages	O2 mobile & fixed lines	X net
Best for Business £25	1 to 2	£25.00	150 / 200	50	8p	30p
Best for Business £35	1 to 4	£35.00	400 / 500	50	8p	30p
Best for Business £55	1 to6	£55.00	650 / 1000	50	8p	30p
Best for Business £80	1 to 8	£80.00	1000 / 1500	50	8p	30p
Best for Business £100	1 to 10	£100.00	1250 / 2000	100	8p	30p
Best for Business £150	1 to 20	£150.00	2500 / 3000	300	8p	30p
Best for Business £250	2 to 25	£250.00	3200 / 5000	400	8p	30p
Best for Business £350	5 to 100	£350.00	6000 / 7500	500	8p	30p
Best for Business £700	5 to 100	£700.00	12500 / 15000	1000	8p	30p
Best for Business £1700	10 to 150	£1,700.00	32000 / 37500	2500	8p	30p
Best for Business £3300	20 to 200	£3,300.00	65000 / 75000	5000	8p	30p
Best for Business Pay as you use (ex vat)	2+	£11.91	n/a	n/a	6p, 8p	30p
Best for Business Unlimited Anytime~	1 to 100	£125.00	10,000^	100	8p	30p
MobEx (ex vat)	80+	£13.00	n/a	n/a	6p, 4.5p* & 8p	25p

Additional handsets are charged at £15.00 exVAT. Each handset on the B4B Unlimited Anytime account will be charged a monthly line rental of £125.00. * When mobile(s) is/are Mobile Extension(s) or Best for Business and in the UK. All text messages sent outside of any inclusive allowance will be charged at 12p per message. ^B4B unlimited - unlimited calls to anyone on O2. B4B unlimited off-peak - unlimited off-peak calls to O2, other UK mobiles and landlines. Offpeak hours are 7pm to 7am Monday to Friday and weekends. From 27 April 2007 B4B Unlimited and Unlimited Off-Peak Bolt Ons will only be available with B4B Pay as You Use. B4B Pay as You Use plan continues unchanged. ~Only available on 24/36 month contract terms.

Please note, Mobex is not a standard price plan, please contact your Business Development Manager for advice on the connection and payment processes.

O2 Re-sign Commission

At the point of upgrading or re-signing a customer, you will be issued with a band reference in addition to the URN code. These bands are based on your customers tenure and spend (average of their last six months invoices including VAT) and identifies the level of commission you will be paid.

Re-sign banding	Standard total commission when signing a 12 month contract	Standard total commission when resigning to a 24 month contract*	Standard total commission when resigning to a 36 month contract*
A&B	£40.00	£90.00	£140.00
C&D	£100.00	£150.00	£200.00
E&F	£120.00	£170.00	£220.00
G&H	£160.00	£210.00	£260.00
I &J	£210.00	£260.00	£310.00
K&L	£265.00	£315.00	£365.00
Y	£90.00	£140.00	£190.00
Z	£140.00	£190.00	£240.00

*24 and 36 month re-signs are only available to business customers. 18 month re-signs are not currently supported by O2 via this channel.

T-Mobile

For further information on T-Mobile and the services they provide, please visit their website at www.t-mobile.co.uk

AVENIR TELECOM

Win Big continues into September

Continuing into September T-Mobile is offering a £30 voucher for every web'n'walk Plus and Max connection registered on Win Big. Its simply, all you have to do is make a connection to any of the web'n'walk plans listed below, register them online, wait for them to be validated, and enjoy your £30 voucher for each connection.

- Flext 25 +web'n'walk Plus (18 months)
- Flext 35 +web'n'walk Plus (12 months)
- Flext 35 +web'n'walk Plus (18 months)
- Flext 35 +web'n'walk Max (18 months)
- Web'n'walk Plus plan
- Web'n'walk Max plan

T-Mobile has also added a £20 voucher on to their web'n'walk £7.50 option – more details will follow at the beginning of September.
To find out more, visit www.t-mobile.co.uk/channel and log-in to Win Big. If you have any questions you can email T-Mobile at admin@win-big.co.uk.

Important changes to downward migration policy

On Wednesday 29th August two changes were made to the T-Mobile downward migration policy.

1. Downward migrations are currently not permitted until month 11 for new customers. This will now also apply to renewing and upgrading customers. All new, renewing and upgrading customers should be advised that they will not be able to downward migrate their price plan for 11 months.
2. Customers who downward migrate after month 11, but then request a contract cancellation while still within their minimum contract term, must be advised that the early termination charge they will be required to pay will be calculated on the higher original monthly charge that they were paying prior to the price plan change. This will also apply if they have downward migrated more than once after month 11 and within their minimum contract term.

Windows Mobile 6

Windows Mobile® 6 represents the next major release for Windows Mobile powered devices and will be available on all new MDA devices. It builds on the features and functionality of Windows Mobile 5 creating a better, more secure platform. Windows Mobile 6 delivers advanced mobile communications, increased mobile productivity and integrated mobile business performance with a consistent and familiar Microsoft® software experience.
With Windows Mobile 6 customers can enjoy the additional benefits of:

- support for HTML email
- improved security features including SD card encryption
- seamless compatibility with Windows Vista (Windows Mobile Device Centre replaces activsynch in Vista)
- modem connection "one click easy" with Bluetooth or USB with Windows Vista
- new Outlook features, including Out of Office assistant, Global address lookup and comprehensive search facilities
- new Office suite with editing facilities and support of rights managed documents

For more information on Windows Mobile 6, please email **dataenquiries@avenir-telecom.co.uk**

Contract cancellations

All customers requesting to cancel their contract should be directed to call the Loyalty Team on 150 from their mobile phone or 0845 412 5000 from a landline before taking a new contract. This ensures the cancellation can be dealt with efficiently and all bills are settled with both parties. This includes customers at contract end or during the life of their contract and customers requesting a PAC.

MDA Vario III

The MDA Vario III, a very capable and stylish pocket PC launches at the end of September. It is ideal for business and professional users who need access to the internet while they're on the move and need to be able to send and receive large files.
The MDA Vario III is ideal for surfing the internet with web'n'walk or using the device as a modem to connect to a laptop for a larger screen internet experience. Other key features include:

- HSDPA speeds making it easier to send and receive large PowerPoint presentations, e-mail or company intranet services
- Windows Mobile 6 Professional with a full suite of office tools out of the box including push email
- A familiar slide-out QWERTY keyboard
- Built in GPS receiver and Sat Nav for country-wide navigation

Nokia battery issue

It has been identified that there may be an issue with BL-5C batteries on the following T-Mobile Nokia phones:

- 1110,1600, 2310, 2610, 3100, 3120, 6030, 6230, 6230i, 6600, 6630, 6820, 7610, N70 & E50

Some customers are potentially experiencing over heating while charging which may cause concern to affected customers.
Nokia have provided a tool to identify the impacted batteries. This can be found at http://www.nokia.com/batteryreplacement/en/
At the bottom of the page there is an input field where you will be able to validate whether the battery is affected. If the battery is not affected then no further action is required. If the battery is affected by this issue then the customer needs to call Nokia directly on 0845 0455555 to arrange for a replacement battery.

Key contact numbers for T-Mobile

Tele Registrations (contract and prepay) 0845 4122555
Connections/Re-signs 0845 412 2555
Dealer Support 0845 412 2000
Customer Services (contract and prepay) 0845 412 5000 /150 on handset
Customer Disconnections (faulty replacement) 0845 412 2000 option 2
Mobile Number Portability MNP (customer line only) 0870 606 0139
Business Support 0845 412 2222 /150 on handset

Web Registrations https://channel.t-mobile.co.uk/Dispatcher
Web Registrations Helpline 0845 412 2412

T-Mobile Handsets

AVENIR TELECOM

T-Mobile

T-Mobile Phones

Phone	Re-sign RRP (inc VAT)	RRP (ex VAT)	Trade price
LG Shine Titanium New*	£89.99	£76.59	£165.00
Nokia 6120c & Co Pilot New*	£189.99	£161.69	£245.00
Nokia N73 & Co-Pilot Reduced*	£259.99	£221.27	£305.00
Samsung F210 New	£79.99	£68.08	£150.00
Sony Ericsson W580i New*	£79.99	£68.08	£150.00
LG Shine*	£89.99	£76.59	£165.00
Motorola V8*	£139.99	£119.14	£205.00
Motorola K1 Silver / Black*	£69.99	£59.57	£145.00
Nokia 3109 (Pirate)*	£0.00	£0.00	£80.00
Nokia 5300 Grey / White*	£29.99	£25.52	£110.00
Nokia 6120c*	£69.99	£59.57	£140.00
Nokia 6288*	£89.99	£76.59	£160.00
Nokia 6300*	£49.99	£42.54	£130.00
Nokia 7373 Black*	£49.99	£42.54	£130.00
Nokia 8600*	£339.99	£289.35	£370.00
Nokia 8800 Sirocco*	£449.99	£382.97	£470.00
Nokia E61	£159.99	£136.16	£220.00
Nokia E61 & Co-Pilot	£289.99	£246.80	£330.00
Nokia N73 Reduced*	£129.99	£110.63	£195.00
Nokia N95*	£299.99	£255.31	£335.00
Nokia N95 & Co-Pilot*	£389.99	£331.91	£415.00
Samsung D900	£69.99	£59.57	£140.00
Samsung D900i*	£69.99	£59.57	£140.00
Samsung E900 Black / Pink / Silver*	£39.99	£34.03	£115.00
Samsung E570 Pink	£9.99	£8.50	£91.00
Samsung E740	£39.99	£34.03	£120.00
Samsung E250*	£9.99	£8.50	£90.00
Samsung U600*	£89.99	£76.59	£160.00
Sony Ericsson K550i*	£39.99	£34.03	£115.00
Sony Ericsson K610i Red / silver*	£19.99	£17.01	£100.00
Sony Ericsson K800i Brown*	£89.99	£76.59	£160.00
Sony Ericsson K810i*	£129.99	£110.63	£195.00
Sony Ericsson W200i	£9.99	£8.50	£90.00
Sony Ericsson W850i*	£99.99	£85.10	£170.00
Sony Ericsson W810i*	£49.99	£42.54	£125.00
Sony Ericsson W880i Black / Silver*	£159.99	£136.16	£220.00
Sony Ericsson Z310i	£0.00	£0.00	£80.00
SIM pack Pay Monthly			£7.00
SIM pack Pre pay			£7.00
U Fix Sim service pack			£7.00

* Mobile Jukebox enabled handset

T-Mobile Data Products

	Re-sign RRP (inc VAT)	RRP (ex VAT)	Trade price
Data Card/USB Modem			
Access Card - Web n Walk Compact II	£39.99	£34.03	£120.00
Access USB - Huawei E220	£29.99	£25.52	£110.00
BlackBerry			
RIM 8100g Black / White	£109.99	£93.61	£180.00
RIM 7130g Reduced	£0.00	£0.00	£55.00
RIM 8800	£169.99	£144.67	£230.00
Devices			
Co-Pilot - Symbian	£169.99	£144.67	£110.00
Co-Pilot Compact III software	£134.99	£114.89	£80.00
Co-Pilot Symbian (E61 & N73)	£169.99	£144.67	£110.00
Co-Pilot for Sony Ericsson M600i	£169.99	£144.67	£110.00
Co-Pilot for Nokia E50	£169.99	£144.67	£110.00
Co-Pilot for Nokia N95	£134.99	£114.89	£80.00
Co-Pilot for Pocket PC MDA	£169.99	£144.67	£110.00
Co-Pilot for SDA II & Mail	£169.99	£144.67	£110.00
MDA Touch	£119.99	£102.12	£190.00
HTC Ameo*	£439.99	£374.46	£460.00
HTC Ameo & Co-Pilot	£539.99	£459.57	£545.00
Co-Pilot for HTC Ameo	£139.99	£119.14	£85.00
MDA Mail*	£59.99	£51.06	£135.00
MDA Mail & Co-Pilot*	£179.99	£153.18	£240.00
Co-Pilot for MDA (Vario II)	£169.99	£144.67	£110.00
T-Mobile Vario	£139.99	£119.14	£200.00
T-Mobile Vario II	£249.99	£212.76	£300.00
T-Mobile Vario III	£279.99	£238.29	£320.00
MDA Compact III	£169.99	£144.67	£230.00
Compact III inc Co Pilot	£259.99	£221.27	£305.00
T-Mobile Vario & Co-Pilot	£259.99	£221.27	£305.00
T-Mobile Vario II & Co-Pilot	£389.99	£331.91	£415.00

* Mobile Jukebox enabled handset

For the latest Pre Pay handsets and pricing, please contact your Trade Sales Executive.

AVENIR TELECOM

T-Mobile

Consumer Price Plan Commissions

Price Plan	12 months Total commission	18 months Total commission
Flext 25	**£202.48**	n/a
Flext 35	**£267.48**	n/a
Flext 50	**£302.48**	n/a
Flext 25 web n walk	**£257.48**	n/a
Flext 35 web n walk	**£322.48**	n/a
Flext 35 web n walk Plus	**£322.48**	n/a
Flext 50 web n walk	**£357.48**	n/a
Flext 20	n/a	**£195.48**
Flext 25	n/a	**£237.48**
Flext 30	n/a	**£295.48**
Flext 35	n/a	**£302.48**
Flext 50	n/a	**£337.48**
Flext 75	n/a	**£406.48**
Flext 20 web n walk	n/a	**£250.48**
Flext 25 web n walk	n/a	**£292.48**
Flext 25 web n walk Plus	n/a	**£292.48**
Flex 30 web n walk	n/a	**£350.48**
Flext 35 web n walk	n/a	**£357.48**
Flext 35 web n walk Plus	n/a	**£357.48**
Flext 35 web n walk Max	n/a	**£357.48**
Flext 50 web n walk	n/a	**£392.48**
Flext 75 web n walk	n/a	**£461.48**
Freetime 1000	**£80.48**	n/a
Freetime 1500	n/a	**£100.48**
Everyone Off Peak 500	**£120.48**	n/a
Everyone Off Peak 750	n/a	**£140.48**
Everyone Off Peak 2000	**£210.48**	n/a
Everyone Off Peak 3000	n/a	**£230.48**
Daytime 3000	n/a	**£155.48**

^ Daytime 3000 is only available to Business customers.
Migrations - Pre pay to Post pay: With new handset = new post pay commission less £20, no SIM refund. Without new handset = tariff bonus less £20, no SIM refund.

U-Fix Plans (all prices include VAT)

Price Plan	Commission (12 mnth)	web'n'walk bundle	Total commission
U-Fix 75 Mins + 50 Texts / £20	**£86.48**	n/a	**£86.48**
U-Fix Off-Peak 450 off-peak Mins + 50 Texts / £20	**£86.48**	n/a	**£86.48**
U-Fix Text 15 Mins + 300 Text / £20	**£86.48**	n/a	**£86.48**
U Fix 100 Mins + 50 Texts / £25	**£118.48**	£30.00	**£148.48**
Off-Peak 750 + 75 Texts / £25	**£118.48**	£30.00	**£148.48**
U-Fix 30 + 400 texts / £25	**£118.48**	£30.00	**£148.48**

Call charges - U-Fix Text £25 - on-net 12p per minute, off-net 35p per minute, Voicemail 10p per minute. **U-Fix £20 & U-Fix £25** - Local & National calls & on-net calls 10p per minute at all times, x-network calls 30p per minute. **U-Fix £20 Off-peak & U-Fix £25 Off-peak** - Local & National calls & on-net 40p peak & 5p off-peak per minute, x-network calls 40p peak and 20p off-peak per minute.

T-Mobile web'n'walk plans (inc VAT)

Plan	Monthly Charge	Inclusive Bundle	Int. usage (Per Mb)	Commission
web'n'walk	£7.50	1 Gig	£7.50mb	**£12.00**
web'n'walk Plus	£12.50	3 Gig	£7.50mb	**£17.00**
web'n'walk Max	£22.50	10 Gig	£7.50mb	**£28.00**

web'n'walk fair usage policy of 1 Gb. web'n'walk Plus fair usage policy of 3 Gb. web'n'walk Max fair usage policy of 10 Gb. Contract term for above plans is one month.

t-zones Allowance Bundles (inc VAT)

Allowance size	Standard monthly cost	Standard commission	Discounted (12 month) monthly cost	12 month commission
Internet 1	£2.00	**£3.50**	£1.80	**£4.50**
Internet 6	£5.00	**£8.50**	£4.50	**£11.50**
Internet 12	£10.00	**£17.00**	£9.00	**£23.00**
Internet 20	£15.00	**£25.50**	£13.50	**£35.00**
Internet 55	£25.00	**£42.50**	£22.50	**£60.00**
Internet 110	£40.00	**£70.00**	£36.00	**£95.00**
Internet 256	£55.00	**£95.00**	n/a	n/a
Internet 512	£70.00	**£120.00**	n/a	n/a
Internet 1024	£90.00	**£150.00**	n/a	n/a

Picture Message Bundles (inc VAT)

Inclusive text message	Standard monthly cost	Standard commission	Contract monthly cost	Contract commission
15	£2.50	**£4.00**	£2.25	**£5.50**
23	£3.50	**£6.00**	£3.15	**£8.00**
38	£5.50	**£9.00**	£4.95	**£14.00**
75	£10.50	**£18.00**	£9.45	**£24.00**

Text Message Bundles (inc VAT)

Inclusive text message	Standard monthly cost	Standard commission	Discounted (12 month) monthly cost	12 month commission
50	£3.50	**£2.00**	£3.15	**£8.00**
100	£6.00	**£4.00**	£5.40	**£14.00**
200	£10.00	**£5.00**	£9.00	**£23.00**
500	£19.80	**£7.00**	£18.00	**£40.00**
1000	£29.70	**£10.00**	£27.00	**£50.00**

T-Mobile Business Commissions

AVENIR TELECOM

T··Mobile·

T-Mobile Business Price Plan Commissions

Price Plan	12 months New connection commission 12 month	18 months New connection commission 18 month	24 months New connection commission 24 month
Business 1 Plan 250	£212.98	£267.48	£294.48
Business 1 Plan 500	£282.48	£350.48	£393.98
Business 1 Plan 750	£349.98	£431.48	£490.98
Business 1 Plan 1000	£407.48	£500.48	£573.48
Business 1 Plan 1500	£520.98	£636.48	£735.98
Business 1 Plan 2000	£630.48	£767.48	£892.98
Business 1 Plan 3000	£855.98	£1,037.98	£1,216.48
Business 1 Plan 4000	£1,076.98	£1,301.98	£1,533.98
Business 1 Plan 5000	£1,288.48	£1,555.48	£1,836.98
Business 1 Plan 6000	£1,506.48	£1,816.48	£2,049.98
Business 1 Plan 7000	£1,723.48	£2,076.48	£2,460.98
Business 1 Plan 8000	£1,933.98	£2,328.48	£2,762.98
Business 1 Plan 9000	£2,136.98	£2,571.48	£3,053.98
Business 1 Plan 10000	£2336.98	£2,810.98	£3,340.98
Business 1 Plan 15000	£3,409.48	£4,095.48	£4,878.98
Business 1 Plan 20000	£4,488.98	£5,388.48	£6,427.48
Business 1 Plan 25000	£5,567.48	£6,679.98	£7,973.98
Business 1 Plan 30000	£6,574.98	£7,886.48	£9,418.98
Business 1 Plan 40000	£8,448.98	£10,130.98	£12,106.98
Business 1 Plan 50000	£10,464.48	£12,544.48	£14,997.98
Per user (sharers)	£149.48	£191.48	£203.48

Please note the SIM refund of £7.00 is included in the above commissions. ATUK reserve the right to withhold the large price plan bonuses up to 120 days to cover the price plan downgrade clawback period.

Business 1 Plan Bundles

Data allowances	MRC (ex VAT)
5 MB shared	£2.75
10 MB shared	£5.50
25 MB shared	£13.75
50 MB shared	£27.50
100 MB shared	£55.00
250 MB shared	£137.50
500 MB shared	£275.00
1000 MB shared	£550.00
1500 MB shared	£825.00
2000 MB shared	£1,100.00

Text allowances	MRC (ex VAT)
50 shared texts	£1.50
100 shared texts	£3.00
200 shared texts	£6.00
300 shared texts	£9.00
400 shared texts	£12.00
500 shared texts	£15.00
750 shared texts	£22.50
1000 shared texts	£30.00
1500 shared texts	£45.00
2000 shared texts	£60.00
3000 shared texts	£90.00
4000 shared texts	£120.00
5000 shared texts	£150.00

NB. The Business 1 plan bundles (data/text) do not attract a connection commission.

Sony Ericsson
W580i

T-Mobile Price Plans

AVENIR TELECOM

T · · Mobile ·

Flext Plans - 12 month contracts (all prices include VAT)

Price Plan	Monthly charge	Value	Voice rate	Text messages	Voice mail	Example Usage: Pure minutes	Pure text messages	Minutes	text messages
Flext 25	£25.00	£30.00	20p	10p	12p	150	300	75	150
Flext 35	£35.00	£90.00	per min	per	per min	450	900	225	450
Flext 50	£50.00	£125.00		message		625	1250	350	550

Calls to voicemail charged at 12p per minute and not included within allowance. See ATUK bulletin number 1910 for details on price plan changes effective 15 August 2007.

Flext Plans - 18 month contracts (all prices include VAT)

Price Plan	Monthly charge	Value	Voice rate	Text messages	Voice mail	Example Usage: Pure minutes	Pure text messages	Minutes	text messages
Flext 20	£20.00	£34.00				170	340	150	40
Flext 25	£25.00	£60.00				300	600	225	150
Flext 30	£30.00	£90.00	20p	10p	12p	450	900	350	200
Flext 35	£35.00	£180.00	per min	per msg	per min	900	1800	750	300
Flext 50	£50.00	£255.00				1275	2550	1125	300
Flext 75	£75.00	£390.00				1950	3900	1700	500

Flext inclusive allowance to be used on calls to local and national numbers, calls and texts to UK mobiles and picture messages. Voicemail charged at 12p per minute.

Off-Peak Plans (all prices include VAT)

Price Plan	Monthly chrg 12 mnth	Monthly chrg 18 mnth	Inclusive allowance	Calls to T-Mobile*	Calls to landlines*	X-net calls*	Picture messaging	Text messaging	Voicemail (per min)
Everyone off peak 500	£20.00	n/a	500 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 750	n/a	£20.00	750 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 2000	£30.00	n/a	2000 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Everyone off peak 3000	n/a	£30.00	3000 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Freetime 1000	£18.00	n/a	1000 + 50 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p
Freetime 1500	n/a	£18.00	1500 + 75 txt	40p / 5p	40p / 5p	50p / 30p	20p	12p	10p

Peak time - 7am-7pm Mon-Fri off peak at all other times. Freetime inclusive minutes apply to other T-Mobile and landlines only. * Peak/Off-Peak per minute.

Business 1-Plan (all charges exclude VAT) - see previous page for Text and Data bundles

Price plan	Monthly charge	Add. users	Inclusive minutes	Text messages	Calls to T-Mobile*	Calls to landlines*	X-net calls	Picture messaging
Business 1 Plan 250	£25.00	£15.00	250	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 500	£35.00	£15.00	500	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 750	£45.00	£15.00	750	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 1000	£55.00	£15.00	1000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 1500	£75.00	£15.00	1500	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 2000	£95.00	£15.00	2000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 3000	£135.00	£15.00	3000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 4000	£175.00	£15.00	4000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 5000	£215.00	£15.00	5000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 6000	£255.00	£15.00	6000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 7000	£295.00	£15.00	7000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 8000	£335.00	£15.00	8000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 9000	£375.00	£15.00	9000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 10,000	£415.00	£15.00	10,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 15,000	£615.00	£15.00	15,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 20,000	£815.00	£15.00	20,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 25,000	£1,015.00	£15.00	25,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 30,000	£1,215.00	£15.00	30,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 40,000	£1,615.00	£15.00	40,000	10.21p	8.51p	10.21p	29.79p	17.02p
Business 1 Plan 50,000	£2,015.00	£15.00	50,000	10.21p	8.51p	10.21p	29.79p	17.02p
Daytime 3000	£15.00	n/a	3000 o/p	8.51p	25.53p/4.3p	25.53p/4.3p	25.53p	17.02p

* Peak/Off-Peak per minute. Business customers signing up to an 18 month contract will have a 5% discount applied to the account, 24 month customers attract a 10% discount applied to the account. NB the minimum no of handsets available on Business 1-Plan is 1, the maximum is 250.
Calls made within the group are free and are not taken out of the inclusive minutes.

T-Mobile Re-sign Commissions

AVENIR TELECOM

T-Mobile

Re-sign Premiums

Re-sign premium quotes are no longer available from T-Mobile sales support. They will no longer be able to disclose re-sign premium information to channel. This is to ensure they are compliant with the data protection act, and in-line with customer services procedures. Re-sign premiums are available by dialling 150 from the customers handset, ivr (option 2,2,3).

NB: RRP's marked with * please see following examples: If a customer is quoted £39.99 from T-Mobile but decides to choose a £19.99 handset, you will only receive the commission rate for the £19.99 handset not the commission rate for the £39.99 handset. If a customer is quoted £39.99 from T-Mobile but decides to choose a £79.99 handset, you will only receive the £39.99 commission rate and will have to charge the customer the difference in RRP.

18 month handset re-sign bonus

An additional £25.00 bonus is paid to you when a customers existing 18 month plan is extended for a further 18 months via an re-sign.

24 month handset re-sign bonus

An additional £50.00 bonus is paid to you when a customers existing 24 month plan is extended for a further 24 months via a re-sign.

Business 1 plan migration policy

Customers who wish to migrate to 'business 1 plan' who currently have a single handset account can only migrate on the bill date.

Customers that want to add new handsets to their account on 'business 1 plan' when migrating must wait until after their account has been migrated - this is when the new handsets can be connected.

For existing business customers in commitment on 'everyone share' and or 'relax and share':

1) migration to business 1 plan can occur once the account is more than 3 months old
2) Same contract term applies; 12 month migrates to 12 months on business 1-plan, 18 month migrates to 18 months on business 1-plan etc

For customers out of commitment or due for renewal:

1) migration to business 1-plan can be for any contract length as long as the customer renews their contract

New customers to business 1-plan can upward migrate/increase their bundle size and range at any time.

T-Mobile Re-signs

T-mobile has determined that the RRP of the customer to re-sign (inc vat) is:	Commission
RRP plus £150	**£7.66**
RRP plus £100	**£34.89**
RRP plus £75	**£56.17**
RRP plus £50	**£77.45**
RRP plus £35	**£90.21**
Standard RRP	**£120.00**
*RRP minus £9.99	**£128.50**
*RRP minus £19.99	**£137.01**
*RRP minus £29.99	**£145.52**
*RRP minus £39.99	**£154.03**
*RRP minus £49.99	**£162.54**
*RRP minus £59.99	**£171.05**
*RRP minus £69.99	**£179.56**
*RRP minus £79.99	**£188.07**
*RRP minus £89.99	**£196.58**
*RRP minus £99.99	**£205.10**
*RRP minus £109.99	**£213.61**
*RRP minus £119.99	**£222.12**
*RRP minus £129.99	**£230.63**
*RRP minus £139.99	**£239.14**
*RRP minus £149.99	**£247.65**
*RRP minus £159.99	**£256.16**
*RRP minus £169.99	**£264.67**
*RRP minus £179.99	**£273.18**
*RRP minus £189.99	**£281.69**
*RRP minus £199.99	**£290.20**
*RRP minus £209.99	**£298.71**
*RRP minus £219.99	**£307.22**
*RRP minus £229.99	**£315.73**
*RRP minus £239.99	**£324.24**
*RRP minus £249.99	**£332.66**
*RRP minus £259.99	**£341.26**
*RRP minus £269.99	**£349.77**
*RRP minus £279.99	**£358.28**
*RRP minus £289.99	**£366.79**
*RRP minus £299.99	**£375.30**

Nokia
6120

LG

LG Shine	£167.00
LG Choc dark	£113.00
LG Choc White	£93.00
LG Choc pink	£97.00

MOTOROLA intelligence everywhere

Motorola K1 blue	£93.00
Motorola K1 silver	£99.00
Motorola K1 black	£100.00
Motorola Z3	£107.00
Motorola V3 silver	£83.00
Motorola V3 black	£68.00
Motorola V3i	£90.00
Motorola V8	£198.00
Motorola W375	£58.00
Motorola Z8	£287.00

NOKIA

Nokia E50 camera	£117.00
Nokia E60	£187.00
Nokia E61	£190.00
Nokia E61i	£220.00
Nokia E65	£201.00
Nokia E70	£223.00
Nokia E90	£530.00
Nokia N73	£177.00
Nokia N76	£217.00
Nokia N80	£178.00
Nokia N80 blk	£213.00
Nokia N93i	£310.00
Nokia N95	£323.00
Nokia 1112	£27.25
Nokia 1600	£32.00
Nokia 2310	£37.00
Nokia 2610	£42.00
Nokia 3109	£87.00
Nokia 3110	£77.00
Nokia 5070	£64.00
Nokia 5300	£96.00
Nokia 5500	£113.00
Nokia 6070	£54.00
Nokia 6030	£50.00
Nokia 6085	£77.00
Nokia 6103	£76.00
Nokia 6110 Nav	£270.00
Nokia 6111 blk	£87.00
Nokia 6111 silver	£87.00
Nokia 6111 Pink	£91.00
Nokia 6120c	£157.00
Nokia 6125	£98.00
Nokia 6131	£101.00
Nokia 6151	£93.00
Nokia 6230i	£89.00
Nokia 6233 silver	£101.00

Nokia 6233 black	£113.00
Nokia 6288	£137.00
Nokia 6300	£111.00
Nokia Grade A 6310i	£75.00
Nokia 7373 bronze	£123.00
Nokia 7373 pink	£123.00
Nokia 8600	£360.00
Nokia 8800	£367.00
Nokia 8800 Sirocco blk	£383.00
Nokia 9300i	£198.00

SAMSUNG ELECTRONICS

Samsung D840 blk	£120.00
Samsung D900i	£124.00
Samsung E250	£76.00
Samsung E570 pink	£95.00
Samsung E840	£129.00
Samsung E900	£107.00
Samsung E900 pink	£113.00
Samsung F300	£163.00
Samsung P310i	£187.00
Samsung U600 blue	£143.00
Samsung U600 pink	£163.00

Sony Ericsson

Sony Ericsson K610i	£116.00
Sony Ericsson K750i	£91.00
Sony Ericsson K800i	£136.00
Sony Ericsson K810i	£161.00
Sony Ericsson M600	£183.00
Sony Ericsson W300i	£97.00
Sony Ericsson W580i	£155.00
Sony Ericsson W810i	£117.00
Sony Ericsson W850i	£148.00
Sony Ericsson W880i silver	£174.00
Sony Ericsson W880i blk	£199.00

Sony Ericsson P1	£298.00
Sony Ericsson P990i	£167.00
Sony Ericsson Z610i blk	£144.00

O2

Palm Treo 750	£call
Xda Argon	£call
Xda Graphite	£call
Xda Orbit	£call
Xda Trion	£call

handspring

Handspring Treo 680	£call
Treo 750	£call

htc smart mobility

HTC Mteor	£call
HTC P3300	£call
HTC P3600	£call
HTC P4350	£call
HTC P4550 (TYTN II)	£call

i-mate

i-mate K-Jam	£call

i-mate Jas Jar	£call
i-mate SPL	£call
i-mate Jamin	£call

GSM SIM Cards and Prices

Handset	Contract ex VAT	Fixed dial ex VAT
Vodafone	£15.00	£15.00
O2/Universal	£15.00	£20.00

O2 talk A lot

SIM only pack - £7.50+VAT RRP £19.99

Please note, prices and availability can change on a daily basis. Call your trade sales executive for latest information.

For further information on Orange and the services they offer including international calls charges, visit www.orange.co.uk

Orange Business Plans

The current promotions on Orange Solo, Venture and Momentum will now continue to run until 31 October 2008. For all three plan segments Orange is offering customers who sign up for longer contracts additional value in their plan, all contracts over 12 months will receive free Orange Care and the old tenure discounts have been replaced by additional in-bundle minutes.

Orange Solo

Orange Solo is aimed at single users, who are more likely to buy in a retail environment. There are three price points and two contract lengths for these customers, and as a promotion until 31 October 2007 all three price points offer an unlimited shout to make them competitive with Orange consumer (Animal) plans. In addition to the unlimited offers all Orange Solo customers qualify for:
free Orange Care, dedicated business customer services, one month roll over of minutes (and texts on £35/£40), no minimum call charge and free missed call alerts.

Orange Venture

Orange Venture is designed for the SoHo audience. This audience typically has up to 10 employees and the companies tend to be run by an owner-manager. To encourage customers to sign up to a longer contract Orange is offering customers who sign up before 31 October 2007 extra inclusive minutes on 18 and 24 month contracts. All Orange Venture customers will benefit from;
free Orange Answer phone, free itemised billing, unlimited calls between sharers, mid-contract price plan review, dedicated business customer services, flat rate out of bundle charges, one month roll over of minutes, no minimum call charge and free missed call alerts. The number of sharers is dependent on the plan signed up for, all sharers are charged at £15.

Orange Momentum

Orange Momentum is for larger companies, typically with over 10 employees. As communication between the staff is key to these customers Orange Momentum offers free calls and texts between sharers. The contract lengths for Orange Momentum have been set at 12, 24 and 36 months as companies of this size tend to have an annual buying cycle, and as a promotion for all customers joining on a 24 or 36 month contract before 31 October 2007 can chose from either extra inclusive minutes or unlimited Orange to Orange calls each month. Orange Momentum offers the capacity for up to 400 sharers with a flat rate sharer fee of £12.50. All Orange Momentum customers will benefit from;
free Orange Answer phone, free itemised billing, unlimited calls and texts between sharers, dedicated business customer services, one month roll over of minutes, no minimum call charge and free missed call alerts.
Customers signing up to Orange Momentum will be tied to their plan for the duration of their contract.

Unlimited offers on 18 month contracts

From the 1 September until 31 December 2007 Orange is reintroducing the unlimited offers on 18 month contracts. The headline offers are unlimited Orange to Orange calls on Canary £40, unlimited texts on Dolphin £35, unlimited landline calls on Racoon £35 and a choice of an unlimited offer on Panther. The unlimited offers are available to new and existing customers connecting or upgrading to an eligible Talkplan between 1 September 2007 and 31 December 2007. Subject to terms and conditions.

Magic Numbers

Customers connecting to an 18 month contract will be able to nominate a Magic Number which they can call without paying. Customers can add a new number every six months, and if they stay with Orange they'll keep gaining more Magic Numbers. Magic Numbers must be another Orange mobile number, or a landline number connected to Orange home broadband. To register Magic Numbers the customer will need to call 150 on their handset or visit www.orange.co.uk/youraccount

BlackBerry BIS

There are two options to connect to BlackBerry BIS either a stand alone data only plan or by adding Internet Talk for BlackBerry to a voice plan. Theses plans have been designed to reward customers who sign up for over 12 months by offering a sliding scale charge for the service. The same rates will apply to the Animal plans, however they will be advertised including VAT. Each price plan option includes 6MB of data, additional data is charged at £1.70 per MB. Please see the BlackBerry BIS section for pricing and commissions.

Roaming Refresh

Orange is introducing new roaming rates for making and receiving calls across Europe. From 30 August it will cost 38p to make a call and 19p to receive a call, per minute. All other costs for using your phone abroad will stay the same. Orange has also refreshed the country zones for roaming (calling the UK from abroad) and they are no-longer aligned with IDD (international direct dialling/calling abroad from the UK). Please note that rates and countries for the Orange Business Zone and Orange Zone (Pay Monthly) are identical so customers pay the same regardless of consumer or business.
Other key points are:

- Orange Business Frequent Traveller - refreshed pricing and renamed to Business World Traveller.
- IDD - there are no changes to pricing and until further notice, IDD will still use the old zones.
- data roaming – there are no changes to pricing

Full pricing details are available on the Orange website.

Key contact numbers for Orange

Tele Registrations 0800 079 2222
Customer Services 07973 100 150 or 0800 801 080 / 150 on handset
Re-sign Authorisation 0800 079 4010 option 1
14 day Money Back 0800 079 4010 option 2
Mobile Number Portability (MNP) 0800 376 2285
Multiple Connections Fax 01325 393 180

Orange Enable https://registrations.enable.orange.co.uk/Orange/Enable/login.html
Orange Training http://enable.orange.co.uk/training
Enable Helpline 0800 079 6666 option 6

Orange Handsets

AVENIR TELECOM

orange™

Orange Handset Pricing and Commissions

Handsets	Trade price	New connection handset bonus
2G handset pricing and commissions		
LG KE 970 (Shine) Pink New	£147.00	£5.00
Motorola MOTORAZR2 V8 Pearl Grey Reduced	£215.00	£5.00
Motorola MOTORAZR2 V8 Pearl Grey Free S9 wireless headset	£215.00	£5.00
Motorola U9 New	£160.00	£5.00
Nokia E61i New	£233.00	£5.00
Nokia 1208 New	£51.00	-£35.00
Nokia 6120 New	£157.00	£5.00
Nokia 6500 Classic New	£217.00	£5.00
Nokia 7500 New	£138.00	£5.00
Samsung C180 New	£62.00	-£35.00
Samsung I600 New	£220.00	£5.00
Samsung F210 Blue New	£161.00	£5.00
Samsung F300 New	£189.00	£5.00
Samsung G600 New	£224.50	£5.00
Samsung D900i New	£155.00	£5.00
Samsung E590 New	£129.00	£5.00
Samsung P260 New	£155.00	£5.00
Samsung U600 Purple New	£174.00	£5.00
Sony Ericsson W580 New	£159.00	£5.00
Sony Ericsson K530 New	£126.00	£5.00
LG KE850 (Prada)	£264.00	£5.00
LG KE 970 (Shine) Reduced	£147.00	£5.00
Motorola KRZR K1 Black / Quartz Reduced	£145.00	£5.00
Nokia E50	£120.00	£5.00
Nokia E61	£211.00	£5.00
Nokia E65	£206.00	£5.00
Nokia 1600	£45.00	-£35.00
Nokia 2610	£52.00	-£35.00
Nokia 3109	£99.00	£5.00
Nokia 3110	£101.00	£5.00
Nokia 5140i	£119.00	£5.00
Nokia 6230i	£113.00	£5.00
Nokia 6300	£125.00	£5.00
Nokia 7373 Pink	£135.00	£5.00
Nokia 8800 Sirocco Black	£481.00	£5.00
Samsung E840	£141.00	£5.00
Samsung P200	£126.00	£5.00
Samsung U600	£174.00	£5.00
SPV C600	£144.00	£5.00
Sony Ericsson W610i	£129.00	£5.00

Handsets	Trade price	New connection handset bonus
3G handset pricing and commissions		
HTC M700 White New	£271.00	£5.00
HTC TyTN II New	£330.00	£5.00
HTC Senda New	£356.00	£5.00
Sony Ericsson W910i Black New	£228.00	£5.00
Sony Ericsson K850i New	£262.00	£5.00
Sony Ericsson W880i with free mini speakers	£204.83	£5.00
HTC M3100 3G	£299.00	£5.00
HTC P3450	£205.00	£5.00
Motorola MotoRAZR maxx V6	£189.00	£5.00
Nokia N95	£347.00	£5.00
SPV E650	£179.00	£5.00
SPV M5000 Reduced	£260.00	£5.00
Sony Ericsson W950i Reduced	£189.00	£5.00
Sony Ericsson W850i	£160.00	£5.00
Sony Ericsson K800i Reduced	£149.00	£5.00
Sony Ericsson K810i	£177.00	£5.00
Sony Ericsson M600i 3G Reduced	£109.00	£5.00
Sony Ericsson W660i	£156.65	£5.00
Sony Ericsson W880i (Al)	£204.83	£5.00
Data cards		
Sierra Wireless AC 850 Reduced	£107.00	£5.00
ZTE MF330 Reduced	£93.00	£5.00
Option 3G Edge	£144.00	£5.00
Option Icon 7.2 USB Modem	£117.00	£5.00
BlackBerry		
BlackBerry 8820 New	£255.00	£5.00
BlackBerry 7130g	£130.00	£5.00
BlackBerry 8700F	£161.00	£5.00
BlackBerry Pearl 8100	£208.00	£5.00
BlackBerry 8800 Reduced	£250.00	£5.00
SIM Only products		
Single Number connection only pack for Business customers	£11.00	£17.00

All figures shown are exclusive of VAT. **N.B The connection handset bonus will be paid at the same rate regardless of whether connected to a business or consumer plan.**

For the latest Pre Pay handsets and pricing, please contact your Trade Sales Executive.

SatNav from Orange

Sat Nav from Orange is a quick and easy to install solution that works on a range of Symbian and Windows Mobile devices.
Simply download the application, pair the device with a GPS Bluetooth receiver (or utilise the built in receiver on selected devices) and then realise the benefits of real time turn by turn navigation with Sat Nav from Orange even in the most built up areas. Routes are downloaded from Webraska's server to ensure they are always up to date and download time varies from a few seconds over EDGE or 3G to a few tens of seconds over GPRS. In addition to the cost of the licence the customer will pay the standard data rate to download the journey information.

Devices

The following devices support the Orange SatNav software: **Nokia** 3230, 6600, 6630, 6680, 7610, E60, E61, N70, N73, **Sony Ericsson** P900i, P910i, M600i, P990i, **RIM** 8700, Pearl 8100, **HTC** SPV M700, SPV M2000, SPV M3100, SPV M600, SPV M5000, SPV M500, SPV C600

SatNav Licence Options

Product	Details	Trade price (ex VAT)
3 year licence only	A 3 year licence for the Webraska SatNav product	**£92.00**
3 year licence plus 1 year traffic licence	The 3 year licence for the product, plus 1 year access to information on traffic events,speeds and speed camera locations.	**£120.00**
3 year licence plus accessory pack	The 3 year licence with a Bluetooth GPS receiver and mount for the mobile device.	**£150.00**
3 year licence plus 1 year traffic licence and accessory pack	The 3 year licence with updates on events, a Bluetooth GPS receiver and mount for the mobile device.	**£178.00**

AVENIR TELECOM

orange™

Orange Consumer Commissions

Price Plan	New connection total 12 month	New connection total 18 month	Re-sign and contract renewal with no new promo offer, no new handset 12 month
Dolphin £25 (text and voice)	**£110.00**	**£140.00**	**£15.00**
Dolphin £35	**£170.00**	**£205.00**	**£30.00**
Racoon £25	**£110.00**	**£140.00**	**£15.00**
Racoon £30	**£150.00**	**£190.00**	**£25.00**
Racoon £35	**£170.00**	**£205.00**	**£30.00**
Canary £30	**£150.00**	**£190.00**	**£25.00**
Canary £40	**£230.00**	**£265.00**	**£35.00**
Panther £45	**£225.00**	**£275.00**	**£35.00**
Panther £55	**£265.00**	**£330.00**	**£40.00**
Panther £75	**£350.00**	**£450.00**	**£40.00**
Sharers (existing accounts only)	**£87.00**	**£87.00**	**£15.00**
Legacy plans with line rental below £16.16	n/a	n/a	**£0.00**
Legacy plans with line rental over £16.16	n/a	n/a	Per equivalent commission based on line rental

Number transfers (NT3) - Orange Pay as you Go to pay monthly connections will attract the standard post-pay commission less £10. The above new commissions include the promotion bonus. Subject to credit check, terms and conditions apply.
London Bonus - Additional £25 commission for customers connecting to plans with a line rental of £30 and above whos billing address is within the M25.

Orange Text Message Bundles

Orange text msg bundles	Bundle charge	Commission
Text 30	£3.00	**£3.00**
Text 100	£6.00	**£10.00**
Text 250	£13.00	**£20.00**
Text 500	£22.00	**£35.00**
Text 1000	£30.00	**£50.00**

Text message bundle charges include VAT.

Orange Photo Message Bundles

Orange photo msg bundles	Bundle charge	Commission
15 per month	£3.00	**£5.00**
30 per month	£6.00	**£7.50**
60 per month	£12.00	**£20.00**

Photo message bundle charges include VAT.

Travel Bundles

Travel bundle	Bundle charge	Bundle duration	Commission
Travel Talk 25	£15.00	30 days	**£1.00**
Travel Talk 50	£25.00	30 days	**£2.00**
Travel Talk 75	£15.00	30 days	**£2.00**
Travel Data 10mb	£50.00	90 days	**£5.00**
Frequent Traveller	£2.00 per month	n/a	**£3.00**
Business World Traveller - New	£5.00 ex vat	n/a	**£tbc**

Prices shown include VAT.

Orange Services

Orange services	Bundle charge	Commission
Calling abroad £10.00	£10.00	**£1.70**
Calling abroad £20.00	£20.00	**£4.25**
Calling abroad £50.00	£50.00	**£8.51**
Orange Care	£6.00	**£8.50**
Line Two connection	Discounted line rental	**£20.00**
Your Group	-	**£15.00**

Bundle charges include VAT.

Orange GPRS Bundles

Orange GPRS bundles	Bundle charge	Inclusive Mb	Commission
Orange World Access 4	£3.40	4	**£7.00**
Orange World Access 10	£6.81	10	**£13.00**
Orange World Access 25	£13.62	25	**£25.00**
Orange World Access 80	£35.00	80	**£70.00**
Orange World Access 400	£45.00	400	**£90.00**
Orange World Access Max	£75.00	Unlimited*	**£150.00**

Prices shown exclude VAT. *Subject to fair usage policy.

Business Text Message Bundles

Text bundle	Cost per month	Commission
Text 120	£6.81	**£13.62**
Text 360	£20.43	**£40.86**
Text 1000	£50.21	**£100.42**
Text 2000	£99.15	**£198.30**
Text 3000	£145.53	**£291.06**
Text 4000	£187.23	**£374.46**
Text 5000	£221.28	**£442.56**

Prices shown exclude VAT.

AVENIR TELECOM

orange™

Orange Consumer Price Plans (all prices include VAT)

Dolphin 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£25.00	75 mins & 200 txt	100 mins & 300 txt	12p	12p	35p	12p	12p
£35.00	300 mins & 400 txt	500 mins & Unlimited txt	12p	12p	35p	12p	12p

Minutes do not roll over.
Magic numbers available on 18 month contract plans only.

Racoon 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£25.00	150 mins & 50 txt	225 mins & 100 txt	12p	12p	35p	12p	12p
£30.00	300 mins & 50 txt	400 mins & 100 txt	12p	12p	35p	12p	12p
£35.00	400 mins & 50 txt & 100 extra fixed line mins	700 mins & 100 txt & Unlimited landline mins	12p	12p	35p	12p	12p

Inclusive landline minutes can be used at anytime of the day.
Inclusive minutes do not roll over.
Magic numbers available on 18 month contract plans only.

Canary 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
£30.00	250 mins, 150 txt	350 mins & 200 txt	12p	12p	35p	12p	12p
£40.00	450 mins, 200 txt plus 100 Orange to Orange mins	850 mins, 300 txt plus Unlimited Orange to Orange mins	12p	12p	35p	12p	12p

Orange to Orange inclusive minutes can be used at anytime of the day.
Inclusive minutes do not roll over.
Magic numbers available on 18 month contract plans only.

Panther 12/18 Month

Monthly charge	Anynetwork, anytime allowance (12 month)	Anynetwork, anytime allowance (18 month)	Calls to Orange	Calls to landlines	X-net calls	Text	Voicemail
Panther £45	600 mins & 200 txt + 100*	900 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free
Panther £55	800 mins & 200 txt + 100*	1200 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free
Panther £75	1000 mins & 200 txt + 100*	1500 mins & 300 txt + Unlimited*	12p	12p	35p	12p	free

* Choice of 100 / Unlimited text, 100 / Unlimited landline or 100 / Unlimited Orange to Orange minutes plus dedicated customer service, itemised billing and Answer phone (12 / 18 month contract).
Panther customers will receive free calls to Answer phone. The free calls to Answer phone will not decrement the inclusive minutes bundle. Free retrieval of Orange Answer phone voice messages applies to calls made from Orange mobile phone to your Orange Answer phone while in the UK only. Please note that use of the additional features such as Answer phone call return will be charged at standard service plan rates. Panther customers receive free itemised billing.

AVENIR TELECOM

orange™

Orange Business Price Plan Commissions

Orange Business Plans	12 month contract	18 month contract	24 month contract	36 month contract
Orange Solo - plans				
Orange Solo 400	n/a	**£255.00**	**£305.00**	n/a
Orange Solo 600	n/a	**£310.00**	**£360.00**	n/a
Orange Solo 800	n/a	**£370.00**	**£420.00**	n/a
Orange Venture - plans				
Orange Venture 275	**£360.00**	**£405.00**	**£445.00**	n/a
Orange Venture 400	**£400.00**	**£450.00**	**£500.00**	n/a
Orange Venture 700	**£500.00**	**£540.00**	**£615.00**	n/a
Orange Venture 1,100	**£610.00**	**£665.00**	**£750.00**	n/a
Orange Venture 1,650	**£775.00**	**£835.00**	**£925.00**	n/a
Orange Venture 2,500	**£1,025.00**	**£1,090.00**	**£1,215.00**	n/a
Orange Venture 3,400	**£1,440.00**	**£1,545.00**	**£1,700.00**	n/a
Orange Venture Sharers	**£180.00**	**£260.00**	**£295.00**	n/a
Orange Momentum - plans				
Orange Momentum 2,500	**£1,355.00**	n/a	**£1,565.00**	**£1,710.00**
Orange Momentum 4,500	**£2,020.00**	n/a	**£2,280.00**	**£2,490.00**
Orange Momentum 7,000	**£2,860.00**	n/a	**£3,225.00**	**£3,505.00**
Orange Momentum 10,000	**£3,930.00**	n/a	**£4,360.00**	**£4,725.00**
Orange Momentum 12,500	**£4,460.00**	n/a	**£4,910.00**	**£5,325.00**
Orange Momentum 15,000	**£5,280.00**	n/a	**£5,760.00**	**£6,240.00**
Orange Momentum 20,000	**£6,370.00**	n/a	**£6,910.00**	**£7,495.00**
Orange Momentum 30,000	**£10,760.00**	n/a	**£11,710.00**	**£12,670.00**
Orange Momentum 45,000	**£15,240.00**	n/a	**£16,410.00**	**£17,755.00**
Orange Momentum Sharers	**£170.00**	na	**£295.00**	**£325.00**
Legacy Price Plans				
Business Plus & Advance Sharers	**£150.00**	**£205.00**	**£215.00**	**£240.00**

ATUK reserve the right to withhold the high talk plan commission for up to 120 days. Please note that for any individual connection where by the commission exceeds a thousand pounds a valid purchase order is require from the customer. The purchase order must be dated, detail the order and have the registration number (where applicable) as well as the name and position of the signatory.

Microsoft Mobile Email

Plan	Charge - with voice	Charge - data only	inclusive MB	Commission with voice	Commission data only
Microsoft Basic	£6.50	£16.50	10	**£10.00**	**£50.00**
Microsoft Standard	£12.00	£22.00	30	**£20.00**	**£70.00**
Microsoft Max	£25.00	£35.00	200	**£50.00**	**£120.00**
Microsoft Modem	£55.00	£65.00	unlimited	**£100.00**	**£200.00**

Prices shown exclude VAT.

Orange Business Price Plans

AVENIR TELECOM

orange™

Orange Solo (all prices exclude VAT)

Orange Solo	Line rental	Inclusive minutes 18 / 24 month	Inclusive texts	Out of bundle rates	Extra benefits
Orange Solo 400	£30.00	400 / 600	Unlimited^	On net 10p	Free Orange Care plus 1MB Mobile internet browsing
Orange Solo 600*	£35.00	600 / 900	50	X-net 25p	Free Orange Care plus 2MB Mobile internet browsing
Orange Solo 800*	£40.00	800 / 1200	200	Landlines 10p	Free Orange Care, Free IB, Free calls to answerphone plus 3MB Mobile internet browsing

One month roll over of minutes and texts on £35 / £40 Solo plans.Free missed call alerts. Dedicated business customer services. Free Orange care. Voicemail charged at 10p out of bundle on £30 and £35 Solo plans. ^ Unlimited text subject to fair usage policy of 2000 p/month. *Unlimited landline minutes subject to fair usage policy of 3000 minutes p/month, available on Orange Solo 600 and 800 price plans.

Orange Venture (all prices exclude VAT)

Orange Venture	Line rental	Maximum Sharers	Inclusive minutes 12 / 18 / 24 month	Out of bundle rates	Extra benefits
Orange Venture 275	£28.00	2	275 / 330 / 385		Free Orange Care (18/24 month only)
Orange Venture 400	£35.00	5	400 / 480/ 560	On net 18p	Free IB
Orange Venture 700	£50.00	5	700 / 840 / 980	X-net 18p	Unlimited calls between sharers
Orange Venture 1100	£70.00	10	1100 / 1320 / 1540	Landlines 18p	
Orange Venture 1650	£90.00	10	1650 / 1980 / 2310	Voicemail free	
Orange Venture 2500	£125.00	10	2500 / 3000 / 3500		
Orange Venture 3400	£165.00	10	3400 / 4080 / 4760		

Sharers charged at £15.00. Free Orange Answer phone. One month roll over of minutes. Dedicated business customer services. Free Orange Care on 18 / 24 month plans.

Orange Momentum (all prices exclude VAT)

Orange Momentum	Line rental	Min - Max sharers	Inclusive minutes 12 months	Inclusive minutes 24 & 36 months	Out of bundle rates
Orange Momentum 2500	£155.00	5 to 30	2500	2750 or 2500*	On net 6p
Orange Momentum 4500	£285.00	5 to 50	4500	5000 or 4500*	X-net 24p
Orange Momentum 7000	£425.00	5 to 100	7000	7750 or 7000*	Landlines 6p
Orange Momentum 10000	£625.00	5 to 200	10000	11500 or 10000*	Voicemail free
Orange Momentum 12500	£775.00	10 to 200	12500	14375 or 12500*	
Orange Momentum 15000	£975.00	10 to 250	15000	17250 or 15000*	
Orange Momentum 20000	£1,250.00	10 to 300	20000	25000 or 20000*	
Orange Momentum 30000	£2,000.00	10 to 350	30000	37500 or 30000*	
Orange Momentum 45000	£3,000.00	10 to 400	45000	56000 or 45000*	

Sharers are charged at £12.50.
*choice of added value – 25% extra any network anytime minutes or unlimited Orange to Orange calls. Free Orange Answer phone. Free itemised billing. Unlimited calls and texts between sharers. One month roll over of minutes. Free Orange Care on 24 / 36 month plans.

Orange Re-sign Commissions

AVENIR TELECOM

orange™

Re-sign Commissions

There are five Re-sign Investment Classes, calculated on how much the customer has spent in the last six months, the length of time since the start of their last agreement and their contract type.
Each customer will fall into one of the five classes, which will then determine the level of commission payable to yourselves.

The freephone trade support line and the sub-dealer line 0161 380 0152 enables you to input your connector code and use the automated service to get your customer's re-sign fee and UIC, which translates into the commission. The prices given are subject to the customer's eligibility to re-sign and are valid only on the day that they're quoted.

Consumer Re-signs with New Handset

Customer investment class	Band 1	Band 2	Band 3	Band 4	Band 5
Consumer 12 month upgrade	£30.00	£45.00	£80.00	£95.00	£110.00
Consumer 18 month upgrade	£35.00	£75.00	£100.00	£145.00	£185.00

• Handset plus discount on existing line rental or Handset plus migration to new 12 month animal plan.

Small Business Re-signs with New Handset

Handset re-signs for customers with 1 - 49 employees	Sharer Band/ Band 1	Band 2	Band 3	Band 4	Band 5
Small Business 12 month upgrade	£70.00	£105.00	£180.00	£235.00	£305.00
Small Business 18 month upgrade	£90.00	£125.00	£230.00	£270.00	£365.00
Small Business 24 month upgrade	£170.00	£175.00	£240.00	£300.00	£400.00
Small Business 36 month upgrade	£175.00	£180.00	£265.00	£330.00	£460.00

Orange Business Plan Re-sign Commissions

Orange Business Plans	12 month contract	12 month No handset	18 month contract	24 month contract	36 month contract	Small Business 12 month contract with promo offer, no new handset
Orange Solo - plans						
Orange Solo 400	£130.00	£125.00	£180.00	£230.00	n/a	£30.00
Orange Solo 600	£160.00	£155.00	£220.00	£270.00	n/a	£35.00
Orange Solo 800	£190.00	£185.00	£260.00	£310.00	n/a	£40.00
Orange Venture - plans						
Orange Venture 275	£130.00	£125.00	£180.00	£230.00	n/a	£30.00
Orange Venture 400	£160.00	£155.00	£220.00	£270.00	n/a	£35.00
Orange Venture 700	£225.00	£220.00	£295.00	£345.00	n/a	£40.00
Orange Venture 1,100	£225.00	£220.00	£295.00	£345.00	n/a	£60.00
Orange Venture 1,650	£225.00	£220.00	£295.00	£345.00	n/a	£60.00
Orange Venture 2,500	£250.00	£245.00	£320.00	£370.00	n/a	£60.00
Orange Venture 3,400	£250.00	£245.00	£320.00	£370.00	n/a	£60.00
Orange Venture Sharers	£195.00	£215.00	£215.00	£235.00	n/a	£15.00
Orange Momentum - plans						
Orange Momentum 2,500	£250.00	£245.00	n/a	£370.00	£420.00	£60.00
Orange Momentum 4,500	£260.00	£245.00	n/a	£380.00	£430.00	£60.00
Orange Momentum 7,000	£290.00	£245.00	n/a	£410.00	£460.00	£60.00
Orange Momentum 10,000	£300.00	£245.00	n/a	£420.00	£470.00	£60.00
Orange Momentum 12,500	£310.00	£245.00	n/a	£430.00	£480.00	£60.00
Orange Momentum 15,000	£330.00	£245.00	n/a	£450.00	£500.00	£60.00
Orange Momentum 20,000	£350.00	£245.00	n/a	£470.00	£520.00	£60.00
Orange Momentum 30,000	£370.00	£245.00	n/a	£490.00	£540.00	£60.00
Orange Momentum 45,000	£410.00	£245.00	n/a	£530.00	£580.00	£60.00
Orange Momentum Sharers	£195.00	£215.00	n/a	£235.00	£255.00	£15.00
Legacy Price Plans						
Business Plus and Advance Sharers	£195.00	£215.00	£215.00	£235.00	£255.00	£15.00
Legacy Plans	per equivalent Business Plus commission based on line rental					

pay monthly

unlimited Orange to Orange calls

plus

- 850 any time minutes
- 300 texts
- unlimited calls to your Magic Numbers

with our Canary £40 package

Unlimited: Fair usage applies. Magic Numbers: Orange to Orange UK calls only. 18 month minimum term contract see www.orange.co.uk/magic for details. Package price subject to payment by Direct Debit and non-itemised billing. UK calls and texts only. Out of bundle rates apply see www.orange.co.uk/paymonthlyguide for details. Upgrading customers must be in the last 3 months of their contract term. Further terms apply ask instore for details.

orange™

3 Update

For further information on 3 and the services they offer, please visit www.three.co.uk

New Mobile broadband Internet

3's new Mobile Broadband price plans and USB Modem will be available from 6th September.
Currently customers that want to browse the internet must 'opt in' either as a casual user or obtaining an internet add on (Internet 10 etc). From September 17, all customers (new and current) will automatically have access to internet browsing on their mobile. Customers may choose to "opt out" of internet access via My3. Customers will be charged at Casual User rates of £2 per MB.
Monthly Add-ons will continue to provide competitive value for regular users:

- Internet 10: 10MB for £2.50
- Internet Max Fair Use Policy of 1GB for £5.00
- X Series Silver: Fair Use Policy of 1GB for £5.00
- X Series Gold: Fair Use Policy of 1GB (+ apps) for £10.00

(NB Internet Max and X Series are for handset use only - not handset as modem)
Mobile Broadband offers excellent margin, with up-selling opportunities for customers looking for high speed Internet access when out of the home or office.
3's USB Modem offers faster access than a Data Card, and with such high data allowances included in their Mobile Broadband plans, offer great value for any mobile Internet user. Please see the data card section for pricing and commissions.

50% Extra Minutes continues

50% extra minutes on Mobile Office 600 and Mobile Office 900 continues until 31st October:

- Business 600 with extra 250 minutes (750 total)
- Business 900 with extra 375 minutes (1125 total)

Extra minutes last for the life of the contract, but is only available to new business customers signing up between 17th July –31st October, 2007.

'For Life' offers

The 'For Life' promotions that launched in June, offer exceptional value for the life of the customer's contract. The £15 Talker Plan will continue to appeal to the top end of the PAYG market / lower monthly line rental contract market.
The £20 Talker Plan (based on the Talk & Text 600 plan) gives staff a clear sell-up path for customers who talk more than they text, from £15 - £20 - £28 a month.

- £15 Talker - 250 minutes & 50 texts
- £20 Talker - 500 minutes & 100 texts (£20 Talker based upon Talk and Text 600, usual price £30) offering £10 monthly discount for life.
- £28 Talker - 750 min & 150 texts (£28 Talker based upon Talk & Text 900, usual price £40) offering £12 monthly discount for life.
- £15 Texter - 600 texts & 75 minutes
- £20 Texter - 1000 texts & 100 minutes (anytime, any network voice/ 3-to-3 voice)

These price plans are only available on 18 month contracts.

Half Price Line Rental

This great value for money promotion has been extended for September connections however is only available on selected price plans and handsets. Customers will receive up to six months half price line rental when connecting to Video Talk & Text 700/1300 and 1600. Video Talk & Text 1100 will no longer be available on half price line rental. Customers will benefit from the promotional offer for three months on a 12 month contract and six months on an 18 month contract. Terms and conditions apply.

Free email offer continues

The Nokia E61 with free email offer has been extended to 30 September. Customers can now get free mobile mail for a year or free Mobile Office Mail for 6 months. Offer available to any customer buying an E61 and Add Mobile Mail or Mobile Office Mail. Free email is applied as a £30 bill credit (cost of Add mobile mail over 12 months or Add Mobile Office Mail for 6 months) which appears on the customers bill within 90 days. Terms and conditions apply.

Quality Bonus

The following price plans will attract a £25 quality bonus in addition to the commissions featured:
£15 Talker, £15 Texter, £20 Talker, £20 Texter and £28 Talker.
This bonus is payable on new connections and upgrades.
The quality bonus is payable on all other 3 price plans to Q club members only.

Add Internet Max

£5 monthly fee gives your customers unlimited Internet browsing, unlimited file downloads and unlimited use of existing ISP email account. Unlimited searching on the Internet via Yahoo! Search is included in the £5 fee. Add Internet Max is subject to Fair Use Policy of 1GB. 1 month minimum term (reduced from 6 months).

Key contact numbers for 3

Tele Registrations 0870 7330500 option 1
Sprint Referrals 0845 3550440
Re-signs 0870 7330500 option 2
Customer Services 0870 7330333 / 333 on handset
14 Day Moneyback 0870 7330500 option 4
28 Day Fault Exchange 0870 7330500 option 6
Credit Registration 0845 3550320
Business Credit Registration 0870 7330322
3 Dealer Support 0845 3550357
E-Learning Hotline 0208 8750882

E-Learning Website www.3sellerelearning.co.uk/login.asp
3Seller Central www.three.co.uk/resellerlogin.omp
Sprint https://registration.three.co.uk:16120/3registration/

AVENIR TELECOM

3 Consumer Price Plan Commissions - New Connections

		Talker/ Texter Plans					Video & Talk & Text				
Handset	Cost	£15 Talker	£15 Texter	£20 Talker	£20 Texter	£28 Talker	V&T&T 350	V&T&T 700	V&T&T 1100	V&T&T 1300	V&T&T 2600
LG U300	£99.00	£174.00	£194.00	£224.00	£254.00	£215.00	£277.00	£274.00	£180.00	£205.00	£265.00
LG U300 Refurb	£79.00	£174.00	£194.00	£224.00	£254.00	£215.00	£277.00	£274.00	£180.00	£205.00	£265.00
LG U400	£199.00	£184.00	£204.00	£214.00	£244.00	£254.00	£290.00	£274.00	£314.00	£339.00	£399.00
LG U400 Refurb	£174.00	£198.00	£218.00	£228.00	£258.00	£268.00	£200.00	£254.00	£270.00	£295.00	£355.00
LG U830	£210.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
LG U830 Refurb	£170.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
LG U8330 Refurb	£90.00	£145.00	£165.00	£175.00	£205.00	£215.00	£240.00	£295.00	£270.00	£295.00	£355.00
LG U8360	£200.00	£145.00	£165.00	£175.00	£205.00	£215.00	£290.00	£345.00	£270.00	£295.00	£355.00
LG U8360 Refurb	£180.00	£266.00	£286.00	£296.00	£326.00	£336.00	£290.00	£325.00	£270.00	£295.00	£355.00
LG U8380	£183.65	£145.00	£165.00	£175.00	£205.00	£215.00	£309.00	£364.00	£270.00	£295.00	£355.00
LG U8380 Music Box	£193.65	£145.00	£165.00	£175.00	£205.00	£215.00	£309.00	£364.00	£270.00	£295.00	£355.00
LG U8380 Refurb	£158.65	£145.00	£165.00	£175.00	£205.00	£215.00	£309.00	£364.00	£270.00	£295.00	£355.00
LG U880	£187.00	£173.00	£193.00	£203.00	£233.00	£243.00	£255.00	£365.00	£270.00	£295.00	£355.00
LG U880 Music Box	£207.00	£145.00	£165.00	£175.00	£205.00	£215.00	£255.00	£365.00	£270.00	£295.00	£355.00
LG U880 Pink	£187.00	£173.00	£193.00	£203.00	£233.00	£243.00	£255.00	£365.00	£270.00	£295.00	£355.00
LG U880 Pink Refurb	£162.00	£182.00	£202.00	£212.00	£242.00	£252.00	£255.00	£345.00	£270.00	£295.00	£355.00
LG U880 Refurb	£162.00	£182.00	£202.00	£212.00	£242.00	£252.00	£255.00	£345.00	£270.00	£295.00	£355.00
LG U890	£187.00	£145.00	£165.00	£175.00	£205.00	£215.00	£365.00	£362.00	£270.00	£295.00	£355.00
LG U890 Refurb	£162.00	£245.00	£265.00	£275.00	£305.00	£315.00	£350.00	£327.00	£270.00	£295.00	£355.00
LG U900	£232.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
LG U900 Refurb	£202.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
LG U970	£224.00	£145.00	£165.00	£175.00	£205.00	£248.00	£175.00	£230.00	£270.00	£295.00	£355.00
LG U970 Refurb	£199.00	£145.00	£165.00	£175.00	£205.00	£248.00	£175.00	£230.00	£270.00	£295.00	£355.00
Motorola E1070	£130.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£270.00	£270.00	£295.00	£355.00
Motorola E1070 Refurb	£100.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£270.00	£270.00	£295.00	£355.00
Motorola V3X	£210.00	£145.00	£165.00	£175.00	£205.00	£215.00	£275.00	£360.00	£270.00	£295.00	£355.00
Motorola V3X Pumpkin	£210.00	£145.00	£165.00	£175.00	£205.00	£215.00	£275.00	£360.00	£270.00	£295.00	£355.00
Motorola V3X Pumpkin Refurb	£190.00	£145.00	£165.00	£175.00	£205.00	£215.00	£310.00	£365.00	£270.00	£295.00	£355.00
Motorola V3X Refurb	£190.00	£145.00	£165.00	£175.00	£205.00	£215.00	£310.00	£365.00	£270.00	£295.00	£355.00
Motorola V3XX	£217.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
Motorola V3XX Refurb	£177.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Nokia 6120	£140.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6120 Refurb	£115.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6151	£108.00	£145.00	£165.00	£175.00	£205.00	£235.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6151 Refurb	£78.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia 6233	£173.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6233 Refurb	£143.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Nokia 6280	£193.00	£145.00	£165.00	£175.00	£205.00	£215.00	£205.00	£290.00	£300.00	£325.00	£385.00
Nokia 6280 Plum	£193.00	£145.00	£165.00	£175.00	£205.00	£215.00	£205.00	£260.00	£300.00	£325.00	£385.00
Nokia 6280 Plum Refurb	£170.00	£145.00	£165.00	£175.00	£205.00	£215.00	£290.00	£345.00	£270.00	£295.00	£355.00
Nokia 6280 Refurb	£170.00	£145.00	£165.00	£175.00	£205.00	£215.00	£290.00	£345.00	£270.00	£295.00	£355.00
Nokia 6288	£153.00	£177.00	£197.00	£203.00	£233.00	£243.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6288 Refurb	£123.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Nokia E61	£230.00	£225.00	£245.00	£255.00	£285.00	£295.00	£255.00	£310.00	£350.00	£375.00	£435.00
Nokia E61 Refurb	£200.00	£225.00	£245.00	£255.00	£285.00	£295.00	£255.00	£310.00	£350.00	£375.00	£435.00
Nokia E61 TomTom	£320.00	£225.00	£245.00	£255.00	£285.00	£385.00	£255.00	£310.00	£350.00	£375.00	£435.00
NokiaE65	£237.00	£70.00	£90.00	£100.00	£130.00	£255.00	£175.00	£200.00	£255.00	£280.00	£340.00
Nokia N70	£245.00	£145.00	£165.00	£175.00	£205.00	£215.00	£205.00	£260.00	£300.00	£325.00	£385.00
Nokia N70 Refurb	£215.00	£145.00	£165.00	£175.00	£205.00	£215.00	£241.00	£296.00	£270.00	£295.00	£355.00
Nokia N73	£260.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia N73 Refurb	£230.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia N80	£330.00	£145.00	£165.00	£175.00	£205.00	£215.00	£175.00	£230.00	£270.00	£295.00	£355.00
Nokia N80 Refurb	£289.00	£145.00	£165.00	£175.00	£205.00	£215.00	£215.00	£370.00	£270.00	£295.00	£355.00
Nokia N93	£381.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia N93 Refurb	£301.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00
Sony Ericsson K608i	£200.00	£204.00	£224.00	£234.00	£264.00	£274.00	£378.00	£380.00	£270.00	£295.00	£355.00
Sony Ericsson K608i Refurb	£155.00	£145.00	£165.00	£175.00	£205.00	£215.00	£343.00	£345.00	£270.00	£295.00	£355.00
Sony Ericsson K610i	£169.00	£204.00	£224.00	£234.00	£264.00	£294.00	£275.00	£280.00	£270.00	£295.00	£355.00
Sony Ericsson K610i Refurb	£149.00	£145.00	£165.00	£175.00	£205.00	£215.00	£194.00	£279.00	£270.00	£295.00	£355.00
Sony Ericsson K610i White	£169.00	£204.00	£224.00	£234.00	£264.00	£294.00	£275.00	£280.00	£270.00	£295.00	£355.00
Sony Ericsson K800i	£240.00	£222.00	£242.00	£252.00	£282.00	£312.00	£175.00	£265.00	£270.00	£295.00	£355.00
Sony Ericsson K800i Refurb	£209.00	£145.00	£165.00	£175.00	£205.00	£215.00	£206.00	£311.00	£270.00	£295.00	£355.00
Sony Ericsson W660i	£160.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W660i Refurb	£135.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W850i	£239.00	£167.00	£187.00	£197.00	£227.00	£237.00	£205.00	£260.00	£300.00	£325.00	£385.00
Sony Ericsson W850i Refurb	£189.00	£145.00	£165.00	£175.00	£205.00	£215.00	£205.00	£260.00	£270.00	£295.00	£355.00
Sony Ericsson W880i	£210.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W880i Refurb	£185.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson W880i Refurb	£238.00	£159.00	£179.00	£165.00	£195.00	£205.00	£175.00	£230.00	£270.00	£295.00	£355.00
Sony Ericsson Z610i	£175.00	£184.00	£204.00	£214.00	£244.00	£254.00	£195.00	£250.00	£290.00	£315.00	£375.00
Sony Ericsson Z610i Refurb	£145.00	£145.00	£165.00	£175.00	£205.00	£215.00	£195.00	£250.00	£270.00	£295.00	£355.00

Key: V, T&T = Video, Talk & Text.

Talker/Texter plans only available on 18 month contracts. For 18 month contract connections, you will receive an additional £10 bonus on top of the standard commission. Commission figures above include sim refund, price plan bonus, promotional bonus and the Direct Debit bonus of £40.

Please see page 42 for details on quality bonus.

3 Business Commissions

AVENIR TELECOM

3 Business Price Plan Commissions - New Connections

Handset	Price	Business 600*	Business 900*	Business Flat Rate*	Business Flat Rate & Mail*	Business Share 1000^	Business Share 2000^	Business Share 3000^	Business Share 4000^	Per User (Add Handset)^	Web & Mail Share^
LG U300	£99.00	£160.00	£180.00	£180.00	£190.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U300 Refurb	£79.00	£160.00	£180.00	£180.00	£190.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U400	£199.00	£294.00	£314.00	£314.00	£324.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U400 Refurb	£174.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U830	£210.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U830 Refurb	£170.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8330 Refurb	£90.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8360	£200.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8360 Refurb	£180.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8380	£183.65	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8380 Music Box	£193.65	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U8380 Refurb	£158.65	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Music Box	£207.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Pink	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Pink Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U880 Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U890	£187.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U890 Refurb	£162.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U900	£232.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U900 Refurb	£202.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U970	£224.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
LG U970 Refurb	£199.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola E1070	£130.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola E1070 Refurb	£100.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3X	£210.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3X Pumpkin	£210.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3X Pumpkin Refurb	£190.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3X Refurb	£190.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3XX	£217.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Motorola V3XX Refurb	£177.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6120	£140.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6120 Refurb	£115.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6151	£108.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6151 Refurb	£78.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6233	£173.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6233 Refurb	£143.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280	£193.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280 Plum	£193.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280 Plum Refurb	£170.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6280 Refurb	£170.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6288	£153.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia 6288 Refurb	£123.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61	£230.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61 Refurb	£200.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia E61 TomTom	£320.00	£330.00	£350.00	£350.00	£360.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
NokiaE65	£237.00	£235.00	£255.00	£255.00	£265.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N70	£245.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N70 Refurb	£215.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N73	£260.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N73 Refurb	£230.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N80	£330.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N80 Refurb	£289.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N93	£381.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Nokia N93 Refurb	£301.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K608i	£200.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K608i Refurb	£155.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K610i	£169.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K610i Refurb	£149.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K610i White	£169.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K800i	£240.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson K800i Refurb	£209.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W660i	£160.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W660i Refurb	£135.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W850i	£239.00	£280.00	£300.00	£300.00	£310.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W850i Refurb	£189.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W880i	£210.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W880i Refurb	£185.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson W880i Refurb	£238.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson Z610i	£175.00	£270.00	£290.00	£290.00	£300.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00
Sony Ericsson Z610i Refurb	£145.00	£250.00	£270.00	£270.00	£280.00	£270.00	£470.00	£720.00	£970.00	£145.00	£470.00

Commission figures above include sim refund, price plan bonus, promotional bonus and Direct Debit bonus of £40.
***For 18/24 month contract connections to Business 600, 900, Business Flat Rate and Flat Rate & Mail, you will receive an additional £10/£60 bonus based on the price plan.**
^Business Share 1000, 2000, 3000, 4000, additional handsets and Web & Mail Share plan connections on 18/24 month contracts will receive an additional £25/£100 bonus.
Please see page 42 for details on quality bonus.

3 Price Plans and Services

AVENIR TELECOM

3 Consumer Price Plans (all prices include VAT)

Price plan	Line rental	Voice minutes	Video minutes	Text messages	Picture messages	Video messages	Inclusive downloads
Off Peak 1000	£20.00	1000 o/p mins	-	-	-	-	n/a
£20 Texter^	£20.00	100 mins		1000	-	-	-
£20 Talker^	£20.00	500 mins	-	100	-	-	n/a
£28 Talker^	£28.00	750 mins	-	150	-	-	n/a
£15 Talker	£15.00	250	-	50	-	-	n/a
£15 Texter^	£15.00	75 mins		600	-	-	n/a
Video & Talk & Text 350	£25.00	200 mins	25	100	25 VMS / MMS		£5
Video & Talk & Text 700	£35.00	400 mins	25	250	25 VMS / MMS		£5
Video & Talk & Text 1100	£45.00	600 mins	50	400	50 VMS / MMS		£5
Video & Talk & Text 1300	£60.00	1000 mins	50	150	50	50	£20 + 25 emails
Video & Talk & Text 2600	£100.00	2000 mins	100	300	100	100	£40 + 50 emails

Charges outside bundle 3 to 3 & voicemail 5p, UK Landlines 10p, X-network 25p, Video Call 50p per minute, Text-10p per message, Picture-25p per message, Video-25p per message, Content-Dependent on event. Off peak is between 7pm to 7am weekdays and anytime at weekends. Off peak 1000 call charges - Peak rate 35p, Off peak calls to landlines and 3 mobiles 5p, Off peak calls to other mobiles 35p.
^£15 Texter based upon Direct Text 675. £20 Texter based upon Student promotion. Minutes bundle can be used on anytime, any network voice calls or 3 to 3 UK video calling. £20 Talker based upon Talk & Text 600 (usual price £30) offering £10 monthly discount for life.£28 Talker based upon Talk & Text 900 (usual price £40) offering £12 monthly discount for life.

Business / Business Flat Rate Plans (all prices exclude VAT)

Price plan	Line rental	Fixed line	On net	Off net	Text msgs.	MMS msgs.	Data
Business Flat Rate	£11.00	6p	6p	20p	8p	20p	£1.00
Business Flat Rate + Mobile Mail	£13.13	6p	6p	20p	8p	20p	£1.00
Business 600 + 100 Text	£25.53	8.51p	8.51p	21.28p	8.51p	21.28p	-
Business 900 + 150 Text	£34.04	8.51p	8.51p	21.28p	8.51p	21.28p	-

Customers will receive 10% off monthly access fee when signing a 24 month contract.

Business Share Plans (all prices exclude VAT)

Price plan	Line rental	Max no. of handsets	Line rental sharer member fee	Inclusive allowance				
				Mins	*or*	SMS	*or*	Internet
Business Share 1000	£34.00	5	£15.00	1000	*or*	2000	*or*	500
Business Share 2000	£74.00	10	£15.00	2000	*or*	4000	*or*	1000
Business Share 3000	£114.00	15	£15.00	3000	*or*	6000	*or*	1500
Business Share 4000	£154.00	20	£15.00	4000	*or*	8000	*or*	2000
Web & Mail Share	£84.00	5	£15.00	3Gb				

Out of bundle charges: sharers - 3to3 Free. Xnet 16p. UK landline 16p. Text 8p. MMS 21.28p. VMS 42.55p.
Each and every member will pay the £15 monthly Sharer member fee (including lead handsets).
If credit check permits business customers more than maximum number of handsets, a second registration will need to be completed through sprint (separate account). Add Ons are added at sharer level not parent level. Customers will receive 10% off monthly access fee when signing a 24 month contract.

3 SIM Cards

SIM card	Cost
Post pay SIM card	£10.00

3 Add Ons (all prices include VAT)

Add+Ons	Bundle cost	Bonus
Add Text 75	£5.00	**£10.00**
Add Text 200	£10.00	**£20.00**
Add Text 500	£20.00	**£30.00**
Add Text 1000	£40.00	**£50.00**
Add TV Channels	£5.00	**£10.00**
24/7 Football*	£5.00	**£15.00**
Video Pack	£5.00	**£10.00**
Add Email	£5.00	**£10.00**
Add Mobile Mail	£2.50	**£10.00**
Add Mobile Office Mail	£5.00	**£20.00**
Add internet 10	£2.50	**£5.00**
Add Internet Max	£5.00	**£7.50**
Add International Call Saver	£15.00	**£10.00**
Add Music Club	£5.00	**£10.00**
Add Broadband Lite	£10.00	**£10.00**
Add Broadband Plus	£15.00	**£15.00**

*previously Add Sport.

3 Consumer Re-sign Commissions

AVENIR TELECOM

3 Re-sign Package

In order for customers to re-sign they must be post-pay customers who have completed 11 months of their contract.

3 Consumer Re-sign Commissions

		Talker/ Texter Plans					Video & Talk & Text				
Handset	Cost	£15 Talker	£15 Texter	£20 Talker	£20 Texter	£28 Talker	V&T&T 350	V&T&T 700	V&T&T 1100	V&T&T 1300	V&T&T 2600
LG U300	£99.00	£164.00	£184.00	£214.00	£244.00	£205.00	£267.00	£264.00	£170.00	£195.00	£255.00
LG U300 Refurb	£79.00	£164.00	£184.00	£214.00	£244.00	£205.00	£267.00	£264.00	£170.00	£195.00	£255.00
LG U400	£199.00	£174.00	£194.00	£204.00	£234.00	£244.00	£280.00	£264.00	£304.00	£329.00	£389.00
LG U400 Refurb	£174.00	£188.00	£208.00	£218.00	£248.00	£258.00	£190.00	£244.00	£260.00	£285.00	£345.00
LG U830	£210.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
LG U830 Refurb	£170.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
LG U8330 Refurb	£90.00	£135.00	£155.00	£165.00	£195.00	£205.00	£230.00	£285.00	£260.00	£285.00	£345.00
LG U8360	£200.00	£135.00	£155.00	£165.00	£195.00	£205.00	£280.00	£335.00	£260.00	£285.00	£345.00
LG U8360 Refurb	£180.00	£256.00	£276.00	£286.00	£316.00	£326.00	£280.00	£315.00	£260.00	£285.00	£345.00
LG U8380	£183.65	£135.00	£155.00	£165.00	£195.00	£205.00	£299.00	£354.00	£260.00	£285.00	£345.00
LG U8380 Music Box	£193.65	£135.00	£155.00	£165.00	£195.00	£205.00	£299.00	£354.00	£260.00	£285.00	£345.00
LG U8380 Refurb	£158.65	£135.00	£155.00	£165.00	£195.00	£205.00	£299.00	£354.00	£260.00	£285.00	£345.00
LG U880	£187.00	£163.00	£183.00	£193.00	£223.00	£233.00	£245.00	£355.00	£260.00	£285.00	£345.00
LG U880 Music Box	£207.00	£135.00	£155.00	£165.00	£195.00	£205.00	£245.00	£355.00	£260.00	£285.00	£345.00
LG U880 Pink	£187.00	£163.00	£183.00	£193.00	£223.00	£233.00	£245.00	£355.00	£260.00	£285.00	£345.00
LG U880 Pink Refurb	£162.00	£172.00	£192.00	£202.00	£232.00	£242.00	£245.00	£335.00	£260.00	£285.00	£345.00
LG U880 Refurb	£162.00	£172.00	£192.00	£202.00	£232.00	£242.00	£245.00	£335.00	£260.00	£285.00	£345.00
LG U890	£187.00	£135.00	£155.00	£165.00	£195.00	£205.00	£355.00	£352.00	£260.00	£285.00	£345.00
LG U890 Refurb	£162.00	£235.00	£255.00	£265.00	£295.00	£305.00	£340.00	£317.00	£260.00	£285.00	£345.00
LG U900	£232.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
LG U900 Refurb	£202.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
LG U970	£224.00	£135.00	£155.00	£165.00	£195.00	£238.00	£165.00	£220.00	£260.00	£285.00	£345.00
LG U970 Refurb	£199.00	£135.00	£155.00	£165.00	£195.00	£238.00	£165.00	£220.00	£260.00	£285.00	£345.00
Motorola E1070	£130.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£260.00	£260.00	£285.00	£345.00
Motorola E1070 Refurb	£100.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£260.00	£260.00	£285.00	£345.00
Motorola V3X	£210.00	£135.00	£155.00	£165.00	£195.00	£205.00	£265.00	£350.00	£260.00	£285.00	£345.00
Motorola V3X Pumpkin	£210.00	£135.00	£155.00	£165.00	£195.00	£205.00	£265.00	£350.00	£260.00	£285.00	£345.00
Motorola V3X Pumpkin Refurb	£190.00	£135.00	£155.00	£165.00	£195.00	£205.00	£300.00	£355.00	£260.00	£285.00	£345.00
Motorola V3X Refurb	£190.00	£135.00	£155.00	£165.00	£195.00	£205.00	£300.00	£355.00	£260.00	£285.00	£345.00
Motorola V3XX	£217.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
Motorola V3XX Refurb	£177.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Nokia 6120	£140.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6120 Refurb	£115.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6151	£108.00	£135.00	£155.00	£165.00	£195.00	£225.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6151 Refurb	£78.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia 6233	£173.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
Nokia 6233 Refurb	£143.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Nokia 6280	£193.00	£135.00	£155.00	£165.00	£195.00	£205.00	£195.00	£280.00	£290.00	£315.00	£375.00
Nokia 6280 Plum	£193.00	£135.00	£155.00	£165.00	£195.00	£205.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia 6280 Plum Refurb	£170.00	£135.00	£155.00	£165.00	£195.00	£205.00	£280.00	£335.00	£260.00	£285.00	£345.00
Nokia 6280 Refurb	£170.00	£135.00	£155.00	£165.00	£195.00	£205.00	£280.00	£335.00	£260.00	£285.00	£345.00
Nokia 6288	£153.00	£167.00	£187.00	£193.00	£223.00	£233.00	£185.00	£240.00	£280.00	£305.00	£365.00
Nokia 6288 Refurb	£123.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Nokia E61	£230.00	£215.00	£235.00	£245.00	£275.00	£285.00	£245.00	£300.00	£340.00	£365.00	£425.00
Nokia E61 Refurb	£200.00	£215.00	£235.00	£245.00	£275.00	£285.00	£245.00	£300.00	£340.00	£365.00	£425.00
Nokia E61 TomTom	£320.00	£215.00	£235.00	£245.00	£275.00	£375.00	£245.00	£300.00	£340.00	£365.00	£425.00
Nokia E65	£237.00	£60.00	£80.00	£90.00	£120.00	£245.00	£165.00	£190.00	£245.00	£270.00	£330.00
Nokia N70	£245.00	£135.00	£155.00	£165.00	£195.00	£205.00	£195.00	£250.00	£290.00	£315.00	£375.00
Nokia N70 Refurb	£215.00	£135.00	£155.00	£165.00	£195.00	£205.00	£231.00	£286.00	£260.00	£285.00	£345.00
Nokia N73	£260.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia N73 Refurb	£230.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia N80	£330.00	£135.00	£155.00	£165.00	£195.00	£205.00	£165.00	£220.00	£260.00	£285.00	£345.00
Nokia N80 Refurb	£289.00	£135.00	£155.00	£165.00	£195.00	£205.00	£205.00	£360.00	£260.00	£285.00	£345.00
Nokia N93	£381.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£280.00	£305.00	£365.00
Nokia N93 Refurb	£301.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00
Sony Ericsson K608i	£200.00	£194.00	£214.00	£224.00	£254.00	£264.00	£368.00	£370.00	£260.00	£285.00	£345.00
Sony Ericsson K608i Refurb	£155.00	£135.00	£155.00	£165.00	£195.00	£205.00	£333.00	£335.00	£260.00	£285.00	£345.00
Sony Ericsson K610i	£169.00	£194.00	£214.00	£224.00	£254.00	£284.00	£265.00	£270.00	£260.00	£285.00	£345.00
Sony Ericsson K610i Refurb	£149.00	£135.00	£155.00	£165.00	£195.00	£205.00	£184.00	£269.00	£260.00	£285.00	£345.00
Sony Ericsson K610i White	£169.00	£194.00	£214.00	£224.00	£254.00	£284.00	£265.00	£270.00	£260.00	£285.00	£345.00
Sony Ericsson K800i	£240.00	£212.00	£232.00	£242.00	£272.00	£302.00	£165.00	£255.00	£260.00	£285.00	£345.00
Sony Ericsson K800i Refurb	£209.00	£135.00	£155.00	£165.00	£195.00	£205.00	£196.00	£301.00	£260.00	£285.00	£345.00
Sony Ericsson W660i	£160.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W660i Refurb	£135.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W850i	£239.00	£157.00	£177.00	£187.00	£217.00	£227.00	£195.00	£250.00	£290.00	£315.00	£375.00
Sony Ericsson W850i Refurb	£189.00	£135.00	£155.00	£165.00	£195.00	£205.00	£195.00	£250.00	£260.00	£285.00	£345.00
Sony Ericsson W880i	£210.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W880i Refurb	£185.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson W880i Refurb	£238.00	£149.00	£169.00	£155.00	£185.00	£195.00	£165.00	£220.00	£260.00	£285.00	£345.00
Sony Ericsson Z610i	£175.00	£174.00	£194.00	£204.00	£234.00	£244.00	£185.00	£240.00	£280.00	£305.00	£365.00
Sony Ericsson Z610i Refurb	£145.00	£135.00	£155.00	£165.00	£195.00	£205.00	£185.00	£240.00	£260.00	£285.00	£345.00

Key: V, T&T = Video, Talk & Text.

For 18 month contract connections, you will receive an additional £10 bonus on top of the standard commission. The commission figures above include the Direct Debit bonus of £40. Please see page 42 for details on quality bonus.

3 Business Re-sign Commissions

AVENIR TELECOM

3 Business Re-sign Commissions

Handset	Price	Business 600*	Business 900*	Business Flat Rate*	Business Flat Rate & Mail*	Business Share 1000^	Business Share 2000^	Business Share 3000^	Business Share 4000^	Per User (Add Handset)^	Web & Mail Share^
LG U300	£99.00	£150.00	£170.00	£170.00	£180.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U300 Refurb	£79.00	£150.00	£170.00	£170.00	£180.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U400	£199.00	£284.00	£304.00	£304.00	£314.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U400 Refurb	£174.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U830	£210.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U830 Refurb	£170.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8330 Refurb	£90.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8360	£200.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8360 Refurb	£180.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8380	£183.65	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8380 Music Box	£193.65	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U8380 Refurb	£158.65	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U880	£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U880 Music Box	£207.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U880 Pink	£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U880 Pink Refurb	£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U880 Refurb	£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U890	£187.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U890 Refurb	£162.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U900	£232.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U900 Refurb	£202.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U970	£224.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
LG U970 Refurb	£199.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola E1070	£130.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola E1070 Refurb	£100.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3X	£210.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3X Pumpkin	£210.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3X Pumpkin Refurb	£190.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3X Refurb	£190.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3XX	£217.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Motorola V3XX Refurb	£177.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6120	£140.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6120 Refurb	£115.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6151	£108.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6151 Refurb	£78.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6233	£173.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6233 Refurb	£143.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6280	£193.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6280 Plum	£193.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6280 Plum Refurb	£170.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6280 Refurb	£170.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6288	£153.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia 6288 Refurb	£123.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia E61	£230.00	£320.00	£340.00	£340.00	£350.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia E61 Refurb	£200.00	£320.00	£340.00	£340.00	£350.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia E61 TomTom	£320.00	£320.00	£340.00	£340.00	£350.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia E65	£237.00	£225.00	£245.00	£245.00	£255.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N70	£245.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N70 Refurb	£215.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N73	£260.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N73 Refurb	£230.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N80	£330.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N80 Refurb	£289.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N93	£381.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Nokia N93 Refurb	£301.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K608i	£200.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K608i Refurb	£155.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K610i	£169.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K610i Refurb	£149.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K610i White	£169.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K800i	£240.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson K800i Refurb	£209.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W660i	£160.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W660i Refurb	£135.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W850i	£239.00	£270.00	£290.00	£290.00	£300.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W850i Refurb	£189.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W880i	£210.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W880i Refurb	£185.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson W880i Refurb	£238.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson Z610i	£175.00	£260.00	£280.00	£280.00	£290.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00
Sony Ericsson Z610i Refurb	£145.00	£240.00	£260.00	£260.00	£270.00	£260.00	£460.00	£710.00	£960.00	£135.00	£460.00

Commission figures above include Direct Debit bonus of £40.
***For 18/24 month contract connections to Business 600, 900, Business Flat Rate and Flat Rate & Mail, you will receive an additional £10/£60 bonus based on the price plan.**
^Business Share 1000, 2000, 3000, 4000, additional handsets and Web & Mail Share plan connections on 18/24 month contracts will receive an additional £25/£100 bonus.
In order for customers to re-sign they must be post-pay customers who have completed 11 months of their contract.
Please see page 42 for details on quality bonus.

A completed Avenir Telecom Returns Authorisation Form must accompany all returns. There will be a delay in processing and/or the goods will be sent back to any customer of Avenir Telecom should this not be adhered to. In addition, a carriage charge will be invoiced to any customer of Avenir Telecom for any phones sent back to any customer of Avenir Telecom, for not conforming to the policies/procedures as detailed below.

Sim-Free GSM Phones

Sim-free GSM phones are sold by Avenir Telecom on a non-return basis. Sim-free GSM phones may only be returned for credit if found to be faulty within 14 days of sale from Avenir Telecom, and provided that the following conditions are met:

- Phones returned must be fully boxed and in new condition. Avenir Telecom reserves the right not to credit any customer if the original box is missing, damaged, marked, or had any labels/stickers placed on it, or if any of the original contents are missing,
- Phones returned after 14 days of sale from Avenir Telecom will only be repaired (if necessary) and sent back to its customer(s).

Sim-free GSM phones which are not faulty or are found to be used, and/or have lock codes in use, will be repaired (if necessary) and sent back to its customer(s). In addition, Avenir Telecom will pass on any charges incurred to its customer(s).

Orange Phones

Orange phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- All Orange phones being returned to Avenir Telecom must be accompanied with the original sim card issued with the phone from the original date of sale.
- Previously connected Orange phones may be returned to Avenir Telecom and a subsequent credit will be issued, however you must request a Return Authorisation number from Orange prior to doing this. For handsets where the connection was made after the 1st June 2005, credit will only be issued if the handset has a valid Orange Return Authorisation Number as well as an Avenir Telecom Return Authorisation number. The Orange Returns number is 07973 100272. The Orange Returns Authorisation number must be requested within 14 days from the date of connection, and any customer of Avenir Telecom must subsequently return this to Avenir Telecom within 5 days of collecting the Orange Returns Authorisation number.
- Dead On Arrival/Out of box failures can only be returned to Avenir Telecom for credit provided an Orange Returns Authorisation number has been obtained from Orange. Contact Orange on 07973 100272 to obtain the Returns Authorisation number.
- Phones returned will be credited either at the current selling price or the invoiced price at the time of sale, which ever is the lowest.
- Invoices will be raised for any promotional items that are not returned with the corresponding phones.
- From the 1st June 2005 if the Orange Returns Authorisations in a given month exceed 5% of the net new connections in the preceding month, Avenir Telecom reserve the right to implement the following charges to its customers account:
  - 5-6.25% £10 per unit
  - 6.25-7.5% £15 per unit
  - 7.5%+ £20 per unit

Please note that all Orange phones are shipped with SIM cards and these may not be exchanged i.e. each phone has a matching sim and vice versa and these may not be swapped over with other phones or SIM cards.

- Orange reserves the right to levy the following charges if in any calendar month the number of handset re-signs which are cancelled as a percentage of the number of handset re-signs in the same calendar month exceed the thresholds set out below:
- 5% or more but less than 10% = £20
- 10% or more = £50

This charge will be levied for each handset re-sign which is subsequently cancelled. The percentages will be calculated in respect of mobile devices supplied by Orange only.

T-Mobile Phones

T-Mobile phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- T-Mobile no longer operates any form of 14-day CSG, so no goods will be accepted for credit under any 14-day CSG claims. This applies to both PAYG and Contract.
- Avenir Telecom will reverse any credit given to any of its customers should any returned phones be subsequently refused credit by the network. Avenir Telecom would like to remind you of the importance for all its customers to ensure that stock is rotated and connected.
- T-Mobile now operates a returns cap for all phones returned. This will apply when the total number of phones returned to Avenir Telecom exceeds 4.5% of the total net connections in the month. Any phones returned in excess of the cap will be subject of a charge of £80.00 per phone and a corresponding invoice will be raised to the relevant Avenir Telecom customer and will become immediately due upon presentation.

- Invoices will be raised for any promotional items that are not returned with the corresponding phones.
- Avenir Telecom reserves the right to impose a penalty relating to the exceeding of any CSG/CSS volume cap imposed.

3 Phones

3 phones are sold on a non-return basis. However, Avenir Telecom may, on occasion, on an ex gratia basis, accept returned phones and will issue a credit accordingly. In such circumstances, the following criteria will need to be met:

- Unconnected phones must be returned within 30 days from date of purchase and any seal must be intact and unbroken.
- Unconnected phones returned must be fully boxed kit in new condition. Avenir Telecom reserves the right not to credit any of its customers if contents are missing, the box is damaged, marked, has any adhesive stickers or labels affixed to it, or the kit/box is considered to be in poor condition.
- 3 operates a 14 day money back scheme and a 14 day exchange policy but will only accept fully boxed/complete kit for credit accompanied by a 14 day exchange reference number. This must be obtained from 3 customer services while your customer is present. All 3 returns must be accompanied with a 3 Customer Return form filled out and completed together with the disconnection reference (if applicable). The handset and completed return form must reach ATUK within 5 days of the disconnection taking place. For further information please contact our returns team on 0208 731 4470. **3 and Avenir Telecom will only provide credit on returns that are UNUSED.** This means handsets that have not been used to make or receive calls, send or receive texts, have downloads or any other content and are not damaged.
- Avenir Telecom will reverse any credit given to any of its customers should any returned phones be subsequently refused credit by the network. Avenir Telecom would like to remind you of the importance for all its customers to ensure that stock is rotated and connected.
- All phones returned to Avenir Telecom must include all components, accessories and/or auxiliary items that were supplied at the date of sale. Should this not be adhered to, 3 are entitled to levy a charge against any customer of Avenir Telecom for each missing component, accessories and/or auxiliary items in accordance with the price list.
- 3 introduced a scheme to encourage 3 sellers to keep their returns rate as low as possible. If the returns rate in a given month exceeds 10%, Avenir Telecom reserves the right to implement the following charges to any of its customers:

Disconnection rate	
0% - 9.99%	Neutral
10% - 14.99%	ATUK will charge £20 per return
15% - 24.99%	ATUK will charge £40 per return
25% +	ATUK will change £50 per return

- Disconnected sim cards must be destroyed by the customer upon disconnection and not returned for credit.

Repairs

Please note the following:

- Avenir Telecom is not an authorised repair centre for any make of phone. Phones sent back for repair are out-sourced to repair centres of our choice. This can take between 7-21 days.
- Phones sent in for repair that are found to be out of warranty will be handled as follows: You will be contacted by fax or phone with a quote. On receipt of the go-ahead or refusal the phone will either be repaired, invoiced and sent back, or returned un-repaired.
- All phones sent in for repair must be sent in an unlocked state. An administration charge of £10 will apply for phones sent with lock codes.

Please note a return carriage charge of £10 applies to all phones sent in for repair.

Accessories/SIMs

Avenir Telecom only offers an exchange on a like for like basis on any accessories.

- SIM cards can only be returned if faulty, within 30 days of receipt.
- Orange Pay as you go connection packs require an Orange Returns Authorisation number obtainable as outlined previously in the Orange section.
- Accessories sent back must be accompanied by an Avenir Telecom Returns Authorisation Form and the Avenir Telecom invoice number (or copy of the invoice). If not, they may be sent back and carriage charged accordingly.

Important changes to Avenir Telecom Terms and Conditions

With immediate effect Avenir Telecom can no longer accept back phones, accessories or SIMS which are not in our current stock or Talking Shop brochure due to policy changes from all the networks. No stock is sold on a sale or return basis and any authorisation for return of stock is at the discretion of the Head of Sales. All authorised returns must be sent back to us within 5 days of the Avenir Telecom Returns Authorisation Number being given.

Contact Details:

Avenir Telecom
Avenir House
Studio Way
Borehamwood
WD6 5NN

Telephone: **020 8731 4470**
Fax: **020 8731 4478**
Email: **returns@avenir-telecom.co.uk**

Commission Reclaims - Contract Connections

AVENIR TELECOM

Please find below the various terms and conditions relating to commission reclaims across the five UK networks with whom we currently operate.

All Networks

ATUK reserves the right to raise a commission reclaim within the following clauses of our full terms & conditions

- Where there is evidence of non compliance with the Service Provider's operational procedures as notified from time to time.
- In respect of any Airtime Agreement where the end customer's call spend is lower than that reasonably expected. The determination of 'reasonable call spend' to be entirely at the discretion of the relevant Service Provider.
- In respect of any connection where minimal call activity takes place within a six calendar months' billing period from the relevant Service Provider from the date of connection. The determination of 'minimal call activity' to be entirely at the discretion of the relevant Service Provider.
- In respect of any Airtime Agreement where the Buyer does not supply new units to the End Customer
- In respect of any Airtime Agreement procured via unauthorised marketing activity on the part of the buyer.
- The Seller will clawback all and any amounts as may be reclaimed by the Service Provider from the Seller from time to time for any reason whatsoever.
- The relevant network and ATUK must approve all "gateway" connections before any commission payments will be made. Failure to disclose at point of credit check a "gateway" application will invalidate the connection resulting in the commission payment being withheld or reclaimed without notice.
- Where the connection is deemed to be for commercial gain.

orange™

- If a phone is disconnected within the first 14 days.
- If a request is made for proofs and these are not supplied within 14 days of the request being made.
- Where the connection has been identified by Orange as fraudulent.
- Where value added services are sold and subsequently disconnected within three months.
- Due to an amendment to the terms and conditions from the Orange network concerning provisions for clawbacks, as of the 1st February 2003, ATUK reserves the right to clawback any commission following any connection or price plan change when, in the sole belief of Orange, the connection or disconnection has been made for the commercial gain of either the customer or connecting dealer.
- Any errors in commission payments can be reclaimed up to 12 months from date of connection.

vodafone O2

- If a phone is disconnected for whatever reason within 180 days from date of activation.*
- If a customer fails to pay the first 6 months bills in full.
- If a price plan is downgraded within 6 months on Vodafone the additional commission will be reclaimed.
- If a price plan is downgraded within 7 months (consumer) or 12 months (business) on O2, the additional commission will be reclaimed.
- Where the connection has been identified by Vodafone/O2 as fraudulent.
- Where value added services are sold and subsequently disconnected within 180 days (Vodafone) and 6 months (O2) a commission reclaim will be applied.
- Any errors in commission payments can be reclaimed up to 12 months from date of connection.

T-Mobile

- If a request is made for proofs for SOHO customers only and these are not supplied within 10 days of the request being made.
- Where the connection has been identified by T Mobile as fraudulent.
- Commitment VAS Pack disconnection clawback - If a customer disconnects a commitment VAS pack after 31 days but before the end of the 5th month following the month of connection (approx. 6 months) then the VAS pack commission is clawed back.
- Non-Commitment VAS packs including business SOC - If the VAS pack SOC is not active at the end of the 2nd month following the month of connection (approx. 3 months) then the VAS pack commission is clawed back.
- Non-Commitment VAS pack migration - review at end of the

2nd month following the month of connection (approx. 3 months) and if migrated downwards (e.g. from 100 texts to 50 texts) then the difference in commission is clawed back

- Any errors in commission payments can be reclaimed up to 12 months from date of connection.
- Please note any customer that cancels within approximately 90 days of connection will have the price plan commission reclaimed.
- T-Mobile reserve the right to clawback any commission paid to channel where in T-Mobiles sole discretion any activity on the account results in the commercial gain of either the customer or channel. This includes fraudulent activity and/or account/tariff consolidation.
- Tariff discontinuation clawback - if a customer disconnects after 31 days but before the end of the 5th month following the month of connection (approx 6 months), then the tariff bonus is clawed back within 90 days.

With effect from 1st March 2004, for new connections, 3 reserve the right to clawback all commission payments (including price plan and volume bonuses) for disconnections due to fraud including non-payment since registration. However, where a valid proof has not been presented to, and accepted by 3 within 14 days of request, the commission clawback will be reversed in full. A full list of proofs are available from 3 Sellers website. 3 may clawback commissions up to 120 days after activation if the customer defaults on the payment of their bills. This decision for non payment is automated in 3's systems through their collections team who have the hold on this decision.

Commission Reclaims - Payment Terms on Avenir Telecom Invoice

Notwithstanding any prior arrangements that you may have reached with Avenir Telecom in respect of a credit account, any invoices issued to you by Avenir Telecom in respect of any commission reclaims from the airtime providers are due immediately upon presentation. If you do not make an immediate payment of the full amount claimed (including VAT) Avenir Telecom reserves the right to make immediate offset against any amounts that may be due from Avenir Telecom to you.

Summary of Commission Reclaim Terms

	Orange	Vodafone Connect	O2	T Mobile	3
Disconnection	14 days	180 days	120 days^	120 days	120 days
Fraudulent connections	(At the discretion of the networks through the period of the contract)				
Disconnection of value added services	Within 120 days	Within 6 months	Within 6 months	Within 6 months	n/a
Tariff downgrade	n/a#	Within 180 days	Within 7-12 months~	11-20 months*	Within 6 months
Failure to pay bills	First 3 months	First 180 days	First 3 months	First 3 months	First 3 months
	(Although disconnection may take place outside of the 3 months period)				
Re-sign, no IMEI change	Y	Y	Y	Y	n/a
Direct Debit bonus	n/a	n/a	n/a	n/a	4 months

Avenir Telecom may receive incorrect information from the networks and will obviously reclaim any commission that has been paid in error. Never-pays may be deemed as fraudulent connections by the networks.
^The 120 days commences on the 1st day of the following month after connection.
Price plan transfers will attract a commission reclaim if deemed for commercial gain.
Irrespective of stated Commission Reclaim terms Avenir Telecom reserves the right to reclaim any commission paid if any subsequent disconnection or price plan change has been made for the commercial gain of the Buyer or the end user.
~ 7 months consumer, 12 months business.
*Customers cannot downgrade within the first 11 months on a 12 month contract, 15 months on an 18 month contract and 20 months on a 24 month contract.

This industry doesn't wait for stragglers. And you can't afford to fall behind with the latest innovations. So that's why, at Avenir, we have product and data specialists with a full understanding of converging voice and data technologies. Maintaining your credibility and helping you reach a wider market. So even if your customers aren't aware of what they need, you will be. Knowledge like that is priceless.

www.avenir-telecom.co.uk **Telephone: 020 8731 4463**

IN YOUR FAVOUR AVENIR TELECOM